# ද<del>ိ</del> CRESUD

# Sustainability Report 2019



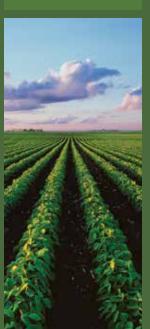












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# MESSAGE FROM THE CHAIRMAN

G4-



"It is a great honor for me to present the first annual sustainability report for CRESUD. We have been investing in agribusiness in Argentina for more than 25 years and in the region since 2006, we always articulate the interest in our business with the agenda of the communities where we operate, collaborating to generate economic, social and environmental value."

We encourage Corporate Social Responsibility (CSR) to be core on our organization, taking sustainability criteria inside through our teams and outside through our value chain. Our Corporate Social Responsibility policy is framed within the Sustainable Development Goals (UN) of reducing inequality, gender equality, water care, responsible production and consumption, waste, alliances to achieve the objectives, quality education, not discrimination, value chain, sustainable cities and communities, health and well-being, environmental care, climate action, volunteering, life on land and affordable and clean energy.

During fiscal year 2019 we carried out more than 10 concrete actions and 1 volunteering program. We have worked with schools, community centers and NGOs throughout Argentina. In the eight rural schools located in Salta, Santa Fe and Chaco, we focus our Social Responsibility programs taking as pillars education, health and environmental care while we have carried out building improvements. In our farm "Los Pozos", located in the northern Argentina, where we have six rural schools, many students are already studying and graduating by distance from high school, via satellite internet and we plan to improve the educational level working together with civil organizations.

On the economic side, we have concluded fiscal year 2019 with very good operating results. Our agricultural business closed a record campaign in terms of planted area, crop production and farmland sale from our subsidiary Brasilagro, while our urban properties and investments business (through IRSA) showed mixed results in its two business centers: Argentina and Israel.

In 2020, humanity is facing an unprecedented pandemic, which forces not only people but also companies to adapt to this new reality and to be more solidarity. At Cresud we continue to work as an essential activity, following strict security protocols to guarantee the provision of food in Argentina and in the countries of the region where we operate. Together with IRSA Foundation and Banco Hipotecario we are collaborating in the #SeamosUno campaign with an important donation to deliver 14,000 food and cleaning baskets in the most vulnerable areas of our country. Carnes Pampeanas, our meatpacking facility in the province of La Pampa, has also been assisting the local community in delivering meat to meet food needs.

With a future that presents challenges and opportunities alike, we believe that the commitment of our employees, the strength of our management and the trust placed on us by our shareholders will be key elements in our ability to continue growing and successfully implementing our strategy.

Enjoy your reading!

Eduardo S. Elsztain Chairman

# MESSAGE FROM THE CEO

G4-

CRESUD has more than 80 years of operations in Argentina and almost 15 in the region, consolidating itself as one of the main Argentine companies in the production of agricultural products.

Our operation is carried out in lands where traditions, contact with the land and work in the field are highly valued and respected as part of our culture, taking care of the land and working to grow productively in the long term.

Time, perseverance and effort allow us to transform and add value to our farms and their communities. Land grows and the people who live in it also grow.

In this release of the first CRESUD sustainability report, I want to highlight the company's work together with the IRSA Foundation in the construction and equipment of its 8 rural schools located in northern Argentina. Under the rural education program "Una Escuela, Diversas Miradas", we work to promote social inclusion, improve education to be equitable and quality, promoting learning opportunities, in a healthy environment.

We will continue working taking into account the balance between three fundamental pillars: the generation of shared economic value, the growth of the communities where we are present and the respect for the environment around us.

Maintaining this balance and continuing to generate value for all, is our horizon.

Alejandro G. Elsztain CEO



"Time, perseverance and effort allow us to transform and add value to our farms and their communities. Land grows and the people who live in it also grow."



## ABOUT THE GRI REPORT

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To establish a communication channel with stakeholders, CRESUD S.A.C.I.F. & A. submits its Sustainability Report for the first time, which comprises information on its operations and performance, and financial, social and environmental commitments for the period from July 1, 2018, to June 30, 2019.

For the preparation of this report, the Company followed the guidelines of the Global Reporting Initiative (GRI), a global, multi-sector and optional standard that provides guidance to companies worldwide through indicators and principles so that critical information to sustainable business development is reported.

CRESUD followed the GRI seeking to expand the dialogue with its stakeholders and make operations more transparent. Besides, it also helps the Company to develop a management and supporting tool for the identification of the best practices to create opportunities and mitigate business risks.



# Determination of Contents

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Based on G4, the most recent GRI guideline, which aims to encourage the reporting of critical information for stakeholders and for the maintenance of the business, CRESUD determined the contents of its report based on three in-house and outside stages.

At the final stage, the Company's stakeholders chose, out of the 47 GRI aspects potentially relevant concerning corporate sustainability, the 10 most critical aspects related to CRESUD business.

These aspects, selected by employees, suppliers, customers, financial institutions, government agencies, companies of the same line of business, among other stakeholders related to the Company's business, are listed as follows:

- 1. Economic performance;
- 2. Marketing communication on the Company's services;
- 3. Compliance with environmental legislation;
- 4. Training and education;
- 5. Community;
- 6. Indirect economic impacts;
- **7.** Major impacts of the Company's products and services on the environment;
- 8. Creation of jobs;
- 9. Occupational health and safety;
- 10. Market presence.



Engage with and consult the Company's officers by interviewing them to determine the most important matters and address the management.



Organize the Team Work (TW) by selecting employees from different departments who actively participated in the identification and monitoring of the GRI indicators.



Refer to CRESUD's stakeholder on an online basis to establish the groundwork comprised of the ten most essential principles related to the Company's activities and performance.

# 1. Business Vision



### **OUR BUSINESS VISION**

We imagine Cresud as the world's food provider.

With growing populations and an ever-increasing need for food, it is our responsibility to use this region's blessings professionally

# HIGHLIGHTS FY 2019

> Consolidated Adjusted EBITDA:

USD 482 million

• Agribusiness Adjusted EBITDA:

**USD 93 million** 

 Urban & Investments Adjusted EBITDA (through IRSA):

USD 389 million

> Record planted area:

242,000 has

(+22% vs. FY 2018)

> Record crop production:

812,000 tons

(+52% vs. FY 2018)

> Farmland sales:

**13,000** hectares

has for an amount of

**USD 67 million** 

> Treasury shares distribution:

4.1%

> Shares repurchases:

USD 15 million

(2.6% of capital stock)

# 2. Company Profile



# **CRESUD**

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## Corporate Profile

We are an Argentine company, leader in the agribusiness for more than 80 years. We produce high quality goods, adding value to the Argentine agricultural production chain, with a growing presence in the region through investments in Brazil, Paraguay and Bolivia.

Our origin dates to 1936, when CRESUD was created in order to manage the real estate of the Belgian company Credit Foncier dedicated to rural and urban loans in Argentina. Once the company that gave rise to CRESUD was dissolved, between the 60s and 70s we turned our activities around to dedicate ourselves exclusively to agricultural activity.

In 2005, we created Brasilagro in order to replicate our business model in Brazil. Brasilagro's shares are listed in the Novo Mercado of the Brazilian Stock Exchange (BOVESPA) since May 2006 under the ticker AGRO3 and as Level II on the NYSE under the ticker LND since november 2012. As of June 30, 2019, we hold 43.3% interest in Brasilagro's stock capital and it is consolidated in our Financial Statements. In 2008 and 2009 CRESUD kept its regional expansion process by acquiring farms in Bolivia and Paraguay diversifying its portfolio and replicating its business model in those countries.

Currently, we are one of the leading agricultural companies in the region and the only company of the sector whose shares are listed both on the Buenos Aires Stock Exchange (BYMA: CRES) and NASDAQ (NASDAQ: CRESY).

Our sector is one of the main engines of the productive, economic, and social development of the country. We have advanced in terms of production, technology, and competitiveness in the agricultural sector, but we still have a lot to do to preserve our natural resources, while feeding a growing population.

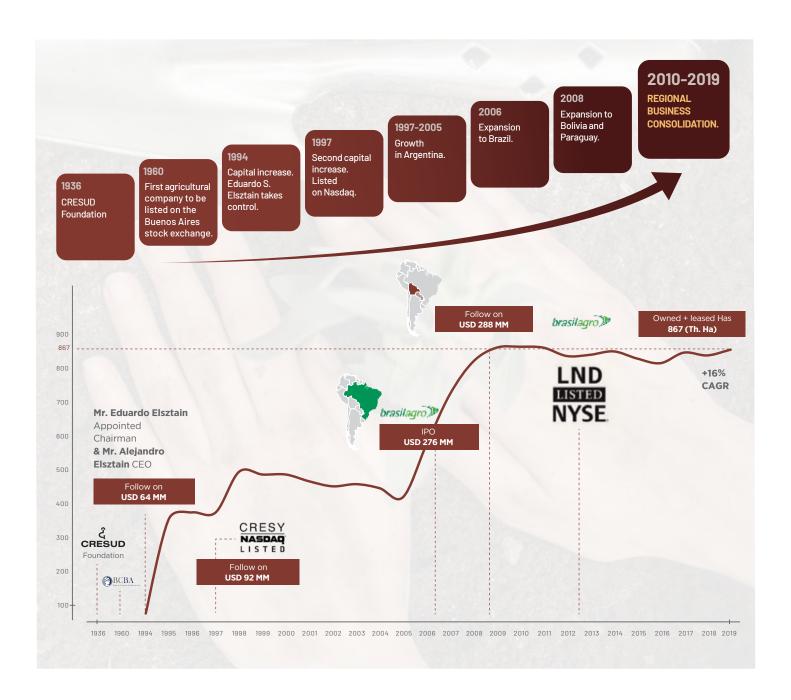
We produce oilseed grains and cereals, sugar cane and meat for the world, seeking maximum efficiency in the management of natural resources and optimizing our assets. One of our greatest assets is our people with decades of experience in our company, extensive knowledge of agribusiness and local and regional reality.

Additionally, we participate in the real estate business in Argentina through our subsidiary IRSA (BYMA:IRS, NYSE:IRS), one of the leading real estate companies in Argentina, dedicated to the operation of shopping centers, offices and luxury hotels in the country, as well as selective investments outside Argentina.

Our headquarters are located in Moreno 877 Floor 23 (CP 1091) in the city of Buenos Aires and each agricultural establishment located in the different Argentine provinces and the rest of the countries of the region has its administrative offices.



# History | 83 years





## Strategy

G4-2

#### Company Strategy

We produce oilseed and cereal grains, sugar cane and meat from Latin America to the world, seeking maximum efficiency in the management of natural resources and optimizing our assets. Through the implementation of the best productive practices, which allow us to apply all our knowledge, we enhance the value of the land. We promote productivity improvements by staying at the forefront incorporating new technologies, direct sowing techniques, machinery, and renewable energy.

We are experts in Real Estate, we do market analysis, measuring risks and opportunities, anticipating trends. We have an excellent

team of professionals, with extensive territorial knowledge, to analyze land productivity, business feasibility, and make decisions at the right time, rotating the land portfolio regularly.

We provide the best services for the agricultural community through our subsidiaries. We boost our clients' businesses through the consulting, marketing and storage services offered by FyO. We are pioneers in creating the first online agro marketplace, Agrofy, which is already operating in Argentina, Brazil and Uruguay with regional expansion plans.



#### Main Markets

#### a) Crops

Our crop production is mostly sold in the domestic market. The prices of our crops are based on the market prices quoted in Argentine grains exchanges such as the Buenos Aires Grains Exchange (Bolsa de Cereales de Buenos Aires) and the cereal exchanges in each country, which take as reference the prices in international grains markets. The largest part of this production is sold to exporters who offer and ship this production to the international market. Prices are quoted in relation to the month of delivery and the port in which the product is to be delivered. Different conditions in price, such as terms of storage and shipment, are negotiated between the end buyer and ourselves.



#### b) Cattle

Our cattle production is sold in the local market. The main buyers are slaughterhouses and supermarkets. Prices in the cattle market in Argentina are basically fixed by local supply and demand. The Liniers Market (on the outskirts of the Province of Buenos Aires) provides a standard in price formation for the rest of the domestic market. In this market live animals are sold by auction on a daily basis.

At Liniers Market, prices are negotiated by kilogram of live weight and are mainly determined by local supply and demand. Prices tend to be lower than in industrialized countries. Some supermarkets and meat packers establish their prices by kilogram of processed meat; in these cases, the final price is influenced by processing yields.

#### Customers

For the fiscal year 2019, our sales from the agribusiness segment (excluding sales of farms) were made to approximately 300 customers. Sales to our ten largest customers represented approximately 45% to 50% of our net sales. Some of these customers included Cargill, FASA, Bunge Alimentos S.A., ACA and GLENCORE. We have signed non-binding letters of intent with some of our largest customers that allow us to estimate the volume of the demand for certain products and to plan production accordingly. We generally enter into short-term agreements with a term of less than a year.

#### Marketing Channels and Sales Methods

#### a) Crops

We normally work with grains brokers and other intermediaries to trade in the exchanges. We sell part of our production in advance through futures contracts and buy and sell options to hedge against a drop in prices. Approximately 87% of the futures and options contracts are closed through the Buenos Aires Grains Exchange and 13% in the Chicago Board of Trade for hedging purposes.

Our storage capabilities allow us to condition and store crops with no third-party involvement and thus to capitalize the fluctuations in the price of commodities. Our largest storage facilities in Argentina, with capacity for 10,000 tons, are located in "Las Vertientes", close to Río Cuarto, Province of Córdoba. In addition, we store crops in silo bags. On the other hand, in Brazil we have a total storage capacity of 10,279 tons.

#### b) Cattle

We have several marketing channels. We sell directly to local meat processors and supermarkets, as well as in markets and auctions. Our customers include Sociedad Anónima Carnes Pampeanas S.A, Frigorífico Bermejo, Arre Beef S.A., Sáenz Valiente Bullrich, and Colombo y Magliano S.A. Prices are based on the price at Liniers Market.

We are usually responsible for the costs of the freight to the market and, in general, we pay commissions on our transactions.



#### Inputs

The current direct cost of our production of crops varies in relation to each crop and normally includes the following costs: tillage, seeds, agricultural inputs. We buy in bulk and store seeds, agrochemicals and fertilizers to benefit from discounts offered during off-season sales

# COMPANY'S PORTFOLIO

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As of June 30, 2019, we owned 23 farms with approximately **599,615 hectares** distributed in Argentina, Brazil, Bolivia and Paraguay. In addition, we have the rights to hold approximately **132,000 hectares** of land under concession for a 35-year period that can be extended for another 29 years.

#### Farmland Portfolio

င <del>ို</del> CRESUD		Use of f	arms owned	l and under conces	sion			
Argentina y Bolivia	Locality	Province	Surface Area (has)	Main Business	Cattle (has)	Sheep (has)	Agriculture (has)	Cattle (Head)
El Recreo	Recreo	Catamarca	12,395	Natural woodlands				
Los Pozos	JV González	Salta	239,639	Cattle/ Agriculture/ Natural woodlands	42,878		15,320	53,513
San Nicolás	Rosario	Santa Fe	1,431	Agriculture			1,409	
Las Playas	Idiazabal	Córdoba	1,534	Agriculture			1,534	
La Gramilla/ Santa Bárbara	Merlo	San Luis	7,072	Agriculture Under irrigation			4,901	
La Suiza	Villa Ángela	Chaco	26,371	Agriculture/ Cattle	17,419		2,752	13,211
El Tigre	Trenel	La Pampa	8,360	Agriculture	240		6,793	1,180
San Pedro	Concepción de Uruguay	Entre Ríos	6,022	Agriculture			3,944	
8 De Julio/ Estancia Carmen	Puerto Deseado	Santa Cruz	100,911	Sheep		85,000		
Cactus Argentina	Villa Mercedes	San Luis	171	Natural woodlands	101			
Las Vertientes	Las Vertientes	Córdoba	4	Silo				
Finca Mendoza	Lujan de Cuyo	Mendoza	674	Natural woodlands				
Establecimiento Mendoza	Finca Lavalle	Mendoza	9	Natural woodlands				
Subtotal Owned			404,593		60,638	85,000	36,653	67,904
Agropecuaria Anta S.A.	Las Lajitas	Salta	132,000		2,703		18,638	5,831
Subtotal Under Concession			132,000		2,703		18,638	5,831
Las Londras	Santa Cruz	Bolivia	4,566	Agriculture			4,367	
San Rafael	Santa Cruz	Bolivia	2,969	Agriculture			2,824	
La Primavera	Santa Cruz	Bolivia	2,340	Agriculture			1,666	
Subtotal Bolivia			9,875				8,857	
Total CRESUD			546,468		63,341	85,000	64,148	73,735

Brazil y Paraguay	Locality	Province	Surface Area (has)	Main Business	Cattle (has)	Sheep (has)	Agriculture (has)	Cattle (Head)
Jatoba	Jaborandi	Bahía	18,073	Agriculture	4,315		2,586	4,956
Alto Taquari	Alto Taquari	Mato Grosso	5,291	Agriculture			3,352	
Araucaria	Mineiros	Goiás	5,534	Agriculture			3,250	
Chaparral	Correntina	Bahía	37,182	Agriculture	4,253		11,224	
Nova Buriti	Januária	Minas Gerais	24,211	Forestry				
Preferencia	Barreiras	Bahía	17,799	Agriculture/ Natural woodlands	6,344		127	9,639
São José	São Raimundo das Mangabeiras	Maranhão	17,566	Agriculture			10,901	
Subtotal Brazil			125,656		14,912		31,440	14,595
Marangatu/Udra	Mariscal Estigarribia	Boquerón	59,490	Agriculture/ Natural woodlands	2,859		7,799	6,270
Subtotal Paraguay			59,490		2,859		7,799	6,270
Total Brasilagro			185,146		17,771		39,239	20,865
TOTAL CRESUD CONSOLIDATED			731,614		81,112	85,000	103,387	94,600

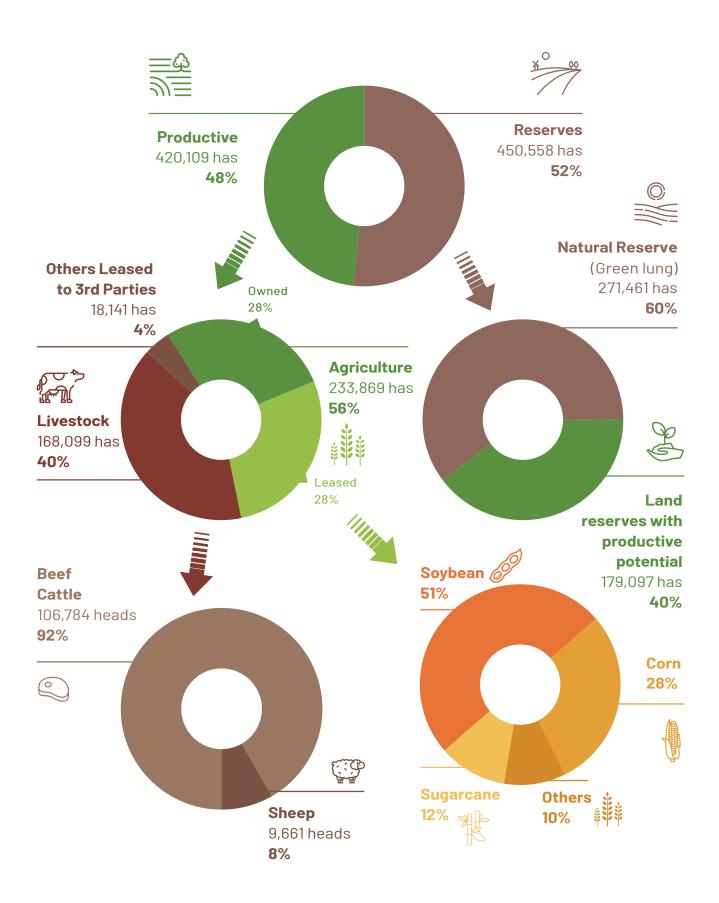
# Cresud Diversified Rural Portfolio **23 farms** in the region



#### **LEASING AS COMPLEMENTARY BUSINESS**

(135,928 ha in Argentina & Brazil in FY19)

# **870,667 ha** ~16% leased



# Urban Real Estate Portfolio (through the investment in IRSA)

We are also directly engaged in the Argentine real estate business through our 62.35% stake in IRSA (BYMA: IRSA; NYSE:IRS), one of Argentina's leading real estate companies. IRSA is engaged in the development, acquisition and operation of Shopping Mall Properties, premium offices, and luxury hotels in Argentina and has 29.91% stake in Banco Hipotecario, Argentina's leading mortgage bank. Additionally, IRSA controls IDBD and DIC, two of the largest and most diversified conglomerates in Israel, engaged in different segments such as Insurance (Clal), Real Estate (PBC & Gav-Yam), Agriculture (Mehadrin), Supermarkets (Shufersal), Telecommunications (Cellcom), technology (Elron), among others.

IRSA owns, directly or through subsidiaries, the following properties in Argentina and abroad:

- 15 shopping malls in Argentina 332,000 sqm of GLA
- 8 office buildings in Buenos Aires 115,000 sqm of GLA
- 3 luxury hotels in Argentina 79,000 sqm
- Landbank in Argentina for ~ 20 million sqm
- Lisptick Building in Manhattan (New York)
- Through PBC and Gav-Yam ~ **1.2 million sqm of rental properties in Israel and assets in the USA** (HSBC Building in New York and Shopping Tivoli in Las Vegas)



















## Other agricultural assets

Investment in FyC

Leading grain, inputs and agricultural services brokerage.



Cresud'Stake: **50.1%** 

#### Main services

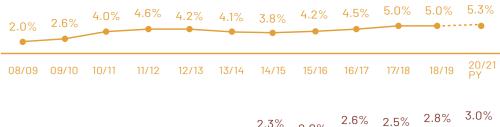
- Grain brokerage
- Futures & Options
- Fyo Storage: grain storage & trading
- Commodity inputs
- · AMAUTA:

inputs for crop nutrition

- Fyo Capital: financial services
- Consulting & training.

#### MARKET SHARE (fyo's share / total commercialized in Argentina)





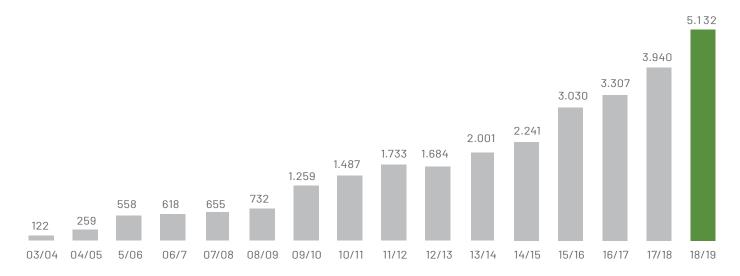








#### **VOLUME (Grain Traded Tons Million)**



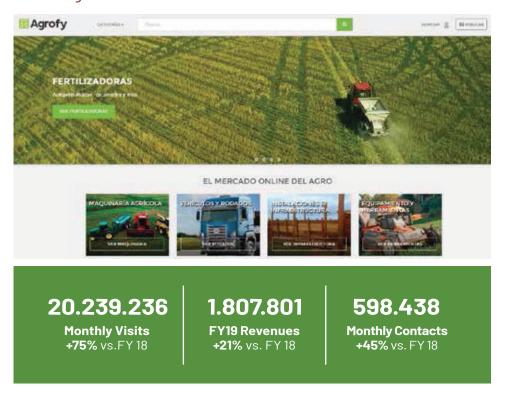


CRESUD stake: **35.2%** 

#### **LATAM Expansion**



Online business platform. Is an E-commerce company that pioneers in the Agribusiness sector.

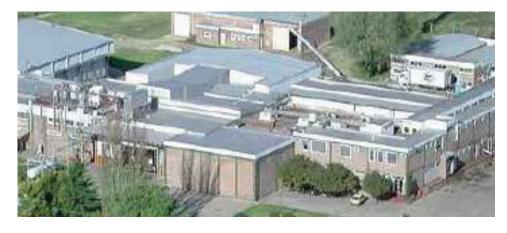




CRESUD stake: 100%

#### Meatpacking facility

Carnes Pampeanas is a meat packing plant located in La Pampa with capacity to slaughter and process  $\sim$ 9,600 cattle heads per month.



It has licenses to export meat to Europe, the United States and Asia (including China) and kosher to the United States and Israel.

# 3. Corporate Governance



# Control & Shares composition

- One class of common shares
- One share = One vote equal voting rights for all shareholders

# ද<del>ိ</del> CRESUD

# Board of Directors & Senior Management

- Highly qualified and experienced board & management team
- 3 independent directors

# Corporate Governance

#### Best practices

•Equal treatment to all shareholders

local or international

• Simultaneous market communications

both in Spanish & English

- Updated website with full information & Independent whistleblower hotline
- Active role in local & international conferences
   Analyst & investor day in NYC and BA



- Sarbanes-Oxley compliant
- Code of Ethics
- Corporate
  Governance
  Code Compliance
  report





#### Board Committees & related parties transactions

- Executive & Financial Risk Committees
- Independent Audit Committee
- Controlled related parties transactions:

Approval by the Audit Committee made up of independent directors. Related party annual form signed by Directors, Statutory Auditors & Senior Mgmt.

• Compliance Department: in charge of Corporate

Governance, Internal Control & Audit, Fraud Prevention & Information Security

## Capital Markets: Listing & Main Shareholders

G4-56

The following table sets forth information regarding ownership of our capital stock by each person known to us to own beneficially at least 5% of our common shares, the ANSES and all our directors and officers as a group, as of March 31, 2020:

	Share Ownership as of March 31, 2020				
	Number of Shares	Percentage			
Eduardo Elsztain	178.768.663	35,64%			
Directors and officers	16.259.177	3,24%			
ANSES	19.273.045	3,84%			
Total	214.300.885	42,72%			

Eduardo S. Elsztain is the Chairman of the board of directors of IFIS Limited, a corporation organized under the laws of Bermuda and Inversiones Financieras del Sur S.A., a corporation organized under the laws of the Republic of Uruguay. Mr. Elsztain holds (through companies controlled by him and proxies) a majority of the voting power in IFIS Ltd., which owns 100% of IFISA.

As a result, Mr. Elsztain may be deemed beneficial owner of 35.64% of our total shares, which includes (i) 73,311,621 shares beneficially owned by IFISA, (ii) 940 common shares owned by Consultores Venture Capital Uruguay S.A., iii) 103,833,930 common shares owned by Agroinvestment S.A. and iv) 1,622,172 common shares directly owned by Mr. Eduardo S. Elsztain.

#### Differences in Voting Rights

Our major shareholders do not have different voting rights.

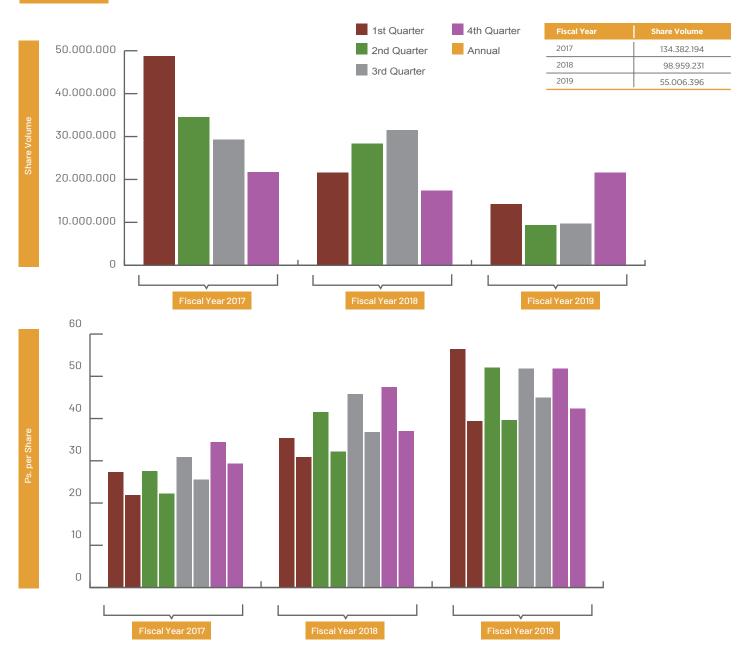
#### Arrangements for change in control

There are no arrangements that may at a subsequent date result in a change in control.

# Historical data on the value of our shares in the ByMA

Our shares are listed on the ByMA and they are traded under the ticker "CRES". They were admitted to the ByMA on March 26, 1996. The following table shows, for the periods stated, the high and low bid prices for our shares on the ByMA at close for a par value of Ps. 1.





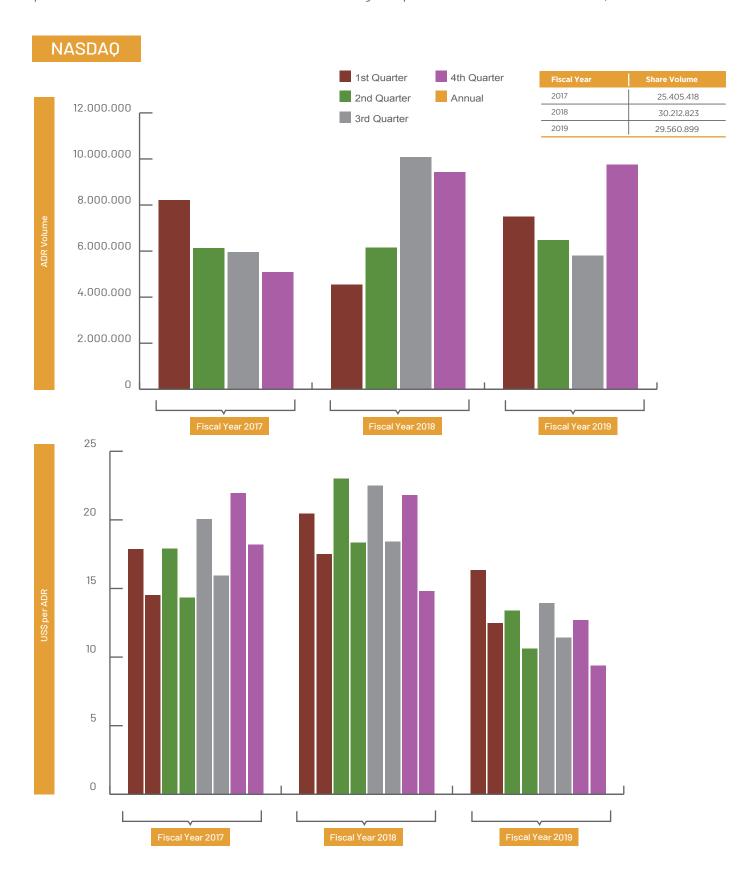
## BYMA Sustainability Index

CRESUD was included among the 15 companies of the New Sustainability Index that launched the Buenos Aires Stock Exchange (BYMA) in an effort to identify the Argentine companies that most develop the social, environmental and Corporate Governance aspects.



# Historical data on the value of our shares in the NASDAQ

Each one of the Company's ADS represents 10 ordinary shares. American Custodian Deposit Shares (ADS) are listed and traded on NASDAQ under the symbol "CRESY". ADSs have been trading on NASDAQ since March 1997 and were issued by the Bank of New York, Inc., acting as Depositary of the ADS. The following table shows, for the periods indicated, the maximum and minimum closing sale prices of our ADS on the NASDAQ.



# **CODE OF ETHICS**

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The Code of Ethics is effective as from July 25, 2005 with the aim of providing a wide range of guidelines as concerns accepted individual and corporate behavior. It is applicable to directors, managers and employees of CRESUD and its controlled companies. The Code of Ethics that governs our business, may be found on our website www.cresud.com.ar.

A committee of ethics composed of managers and board members is responsible for providing solutions to issues related to the Code of Ethics and is in charge of taking disciplinary measures in case of breach of the code.

## Compliance Management

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The company has a Compliance model that manages the risks to which it is exposed. The model used to fulfil this function articulates five areas under the same management that together offer the security framework according to the risk profile of the society.

Below is a description of the main functions of each of them:

#### 1. Corporate Governance

Like any Public Company, to protect the interests of our shareholders, it must be ensured that the model of design, integration and operation of the governing bodies of the company allow it to consolidate in the market due to its transparency.

The purpose of the Corporate Governance Management is to evaluate and consolidate the appropriate management and control structures, to set up the necessary committees to make decisions and to comply with the laws and regulations to which the Company is subject. In the adopted model of Corporate Governance, the following principles are pursued:

- Protection and fair treatment of all shareholders.
- Transparency in transactions and adequate exposure of the relevant facts of the Company.
- Appropriate treatment of third parties involved: suppliers, customers and employees.
- Adequate supervision of the management team by the Board. As a demonstration of the foregoing, we refer Exhibit I of this Annual Report, which includes the Report on the degree of compliance with the Corporate Governance Code, in accordance with the provisions of the CNV regulations.

#### 2. Process Quality

The company documents its policies and procedures, that previously develops and validates with the management team. Referrals constitute the documentary model that is communicated to all employees, managing to conserve and transmit knowledge as well as assessing its effective compliance and laying the foundations for its continuous improvement.

#### 3. Internal Control

The Internal Control Management is responsible for identifying the operational, regulatory and reputational risks of the processes; document them, assign them a value (level of risk) and establish the necessary controls to mitigate them, in conjunction with the area that owns the process.

#### Integral Framework of Internal Control

Management uses the Integrated Internal Control Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO Report 2013") for the evaluation of the effectiveness of internal controls over financial information.

The COSO Report establishes that internal control is a process carried out by the Board of Directors, the management and the rest of the personnel, designed to provide a reasonable degree of security in terms of achieving the objectives of the entity, which are classified in the following categories:

- Effectiveness and efficiency of operations
- Reliability of the financial information, and
- Compliance with laws and regulations that are applicable.

#### 4. Security of the information

For information security, we understand the process by which the Company protects information and data in terms of confidentiality, integrity and availability.

The area of Information Security has the vision of offering best security practices with the aim of providing the adequate mechanisms for the protection of its computer assets and information systems; and minimize the risks to which the Organization is exposed by achieving an environment of protection.

#### The pillars are:

- Security (Confidentiality of sensitive information).
- Continuity (Availability of systems and information).
- Data (Integrity of information).

Based on these, a Strategic Information Security Plan has been designed with a focus on strengthening, aligning and adding value to maximize the level of the security framework applied, based on international standards.

#### 5. Internal Audit

The role is to perform objective and independent evaluations to determine that internal controls are present and functioning properly. These reviews, which take place periodically, may vary in scope and frequency depending on the risk assessment, aligned with the business objectives and the priorities of the interested parties.

#### The area performs the following tasks:

Process Audits (end-to-end review): are reviews in general of the processes that support a business, verifying that the operational areas have internal controls and procedures to mitigate the risks under their responsibility.

Punctual Checks: These are verifications of a particular activity to verify that the operational areas comply with the key controls. It emphasizes controls over the reliability of accounting information for investors and shareholders.

Project Consultancies: they are collaborative projects in the areas of the process owner to provide ideas to solve complex problems or mitigate the appearance of new risks.

# Service Sharing Agreement entered with IRSA Inversiones y Representaciones Sociedad Anónima and IRSA Propiedades Comerciales S.A.

Considering that each of IRSA, IRSA CP and us have operations that overlap to a certain extent, our board of directors deemed it advisable to implement alternatives designed to reduce certain fixed costs of our combined activities and to mitigate their impact on our operating results while seizing and optimizing the individual efficiencies of each of them in the different areas comprising the management of operations.

To such end, on June 30, 2004, a Master Agreement for the Exchange of Corporate Services, or the "Framework Agreement," was entered into between IRSA, IRSA CP, and us, which was amended several times. The goal of the amendment is to increase efficiency in the distribution of corporate resources and reduce operating costs. The agreement had an initial term of 24 months and is renewable automatically for equal periods, unless it is terminated by any of the parties upon prior notice.

This Framework Agreement currently provides for corporate services in the following areas: Corporate Human Resources; Administration and Finance; Planning, Institutional Relations;

Compliance, Shared Service Center, Security, Corporate Legal, Technique, Infrastructure and Services, Purchases and Contracts, Managements and Qualifications, Corporate Environment, Investments, Government Affairs, Hotels, Bolivar, Directory to Distribute Real Estate, Proxies, General Management to Distribute, Security Directory, Real Estate Business Administration, HR Real Estate Business, Fraud Prevention.

Pursuant to the Framework Agreement, we, IRSA and IRSA CP oportunatelly hired, an external consulting firm, to review and evaluate periodically the criteria used in the process of liquidating the corporate services, as well as the basis for distribution and source documentation used in the process indicated above, by means of a half-yearly report.

The operations indicated above allow both IRSA and IRSA CP to keep our strategic and commercial decisions fully independent and confidential, with cost and profit apportionment allocated on the basis of operating efficiency and equity, without pursuing individual economic benefits for any of the related companies.





#### **Board of Directors**

G4-34

We are managed by a board of directors, which consists of twelve directors and five alternate directors. Each director and alternate director is elected by our shareholders at an annual ordinary meeting of shareholders for a three fiscal year term, provided, however, that only one third of the board of directors is elected each year. The directors and alternate directors maybe reelected to serve on the board unlimited number of times.

There are no arrangements or understandings pursuant to which any director or person from senior management is selected. Our current board of directors was elected at the shareholders' meetings held on October 31, 2017, October 29, 2018 and October 31, 2019, and March 11, 2020 for terms expiring in the years 2020, 2021 and 2022, respectively.

#### Our current directors are as follows:

Directors	Date of Birth	Position in Cresud	Date of Current Appointment	Current Position Held Since	Term Expires
Eduardo S. Elsztain	01/26/1960	Chairman	10/31/17	1994	06/30/20
Saúl Zang	12/30/1945	First Vice-Chairman	10/31/17	1994	06/30/20
Alejandro G. Elsztain	03/21/1966	Second Vice-Chairman	10/31/19	1994	06/30/22
Gabriel A.G. Reznik	11/18/1958	Regular Director	10/29/18	2003	06/30/21
Jorge O. Fernández	01/08/1939	Regular Director	10/29/18	2003	06/30/21
Fernando A. Elsztain	01/04/1961	Regular Director	10/31/19	2004	06/30/22
Pedro D. Labaqui Palacio	02/22/1943	Regular Director	10/29/18	2006	06/30/21
Daniel E. Mellicovsky	01/17/1948	Regular Director	10/31/17	2008	06/30/20
Alejandro G. Casaretto	10/15/1952	Regular Director	10/31/17	2008	06/30/20
Liliana Glikin	03/29/1953	Regular Director	10/31/19	2019	06/30/22
Alejandro Mario Bartolome	09/12/1954	Regular Director	10/31/19	2019	06/30/22
María Gabriela Macagni	13/01/1964	Regular Director	03/11/20	2020	06/30/22
Gastón A. Lernoud	06/04/1968	Alternate Director	10/31/17	1999	06/30/20
Enrique Antonini	03/16/1950	Alternate Director	10/31/19	2007	06/30/22
Eduardo Kalpakian	03/03/1964	Alternate Director	10/31/19	2007	06/30/22
Ilan A. Elsztain	01/08/1992	Alternate Director	03/11/20	2020	06/30/22
lair M. Elsztain	03/05/1995	Alternate Director	03/11/20	2020	06/30/22

#### **Executive Committee**

G4-34

Pursuant to our by-laws, our day-to-day business is managed by an Executive Committee consisting of a minimum of four and a maximum of seven directors and one alternate member, among which there should be the Chairman, First Vice-Chairman and Second Vice-Chairman of the Board of Directors. The current members of the Executive Committee are Messrs. Eduardo S. Elsztain, Saúl Zang, Alejandro G. Elsztain and Fernando A. Elsztain.

The Executive Committee is responsible for the management of the day-to-day business pursuant to authority delegated by our Board of Directors in accordance with applicable law and our by-laws.

Our bylaws authorize the Executive Committee to:

- designate the managers and establish the duties and compensation of such managers;
- $\boldsymbol{\cdot}$  grant and revoke powers of attorney to attorneys-at-law on behalf of us;
- hire, discipline and fire personnel and determine wages, salaries and compensation of personnel;
- enter into contracts related to our business;
- manage our assets;
- enter into loan agreements for our business and set up liens to secure our obligations; and
- perform any other acts necessary to manage our day-to-day business.

## Senior Management

G4-34

Our board of directors appoints and removes the senior management. Senior management performs its duties in accordance with the instructions of our board of directors.

There are no arrangements by which a person is selected as a member of our senior management.

Information about our Senior Management

# The following table shows information about our current senior management:

Name	Date of Birth	Position	Current Position Held Since
Alejandro G. Elsztain	03/31/1966	CEO	1994
Carlos Blousson	09/21/1963	General Manager for Argentina and Bolivia	2008
Matías I. Gaivironsky	02/23/1976	Chief Administrative and Financial Officer	2011
Alejandro G. Casaretto	10/15/1952	Chief Regional Agricultural Officer	2008

#### **Audit Committee**

G4-34

- In compliance with applicable regulations, currently the Capital Markets Law No. 26,831 and the CNV rules, the Company's Board of Directors created an Audit Committee to assist it in the exercise of its duty to act with due diligence, care and proficiency with respect to the Company. The duties of our Audit Committee are focused on supervising the accounting policies and disclosure of accounting and financial information; supervising the integrity of the Company's financial statements, the operation of the internal control systems and the administrative-accounting system; verifying compliance with the rules of conduct and business ethics in place; seeing that the risk management reporting policies are applied; rendering an opinion on the appointment of independent auditors, seeing that they qualify as independent with respect to the Company, as well as pre-approving their fees and assessing their performance and the performance of the Audit Committee itself. Moreover, at the Board of Directors' request, our Audit Committee must give an opinion on transactions with related parties, in such cases as set forth by law. Pursuant to the Committee's regulations, the Committee must hold periodical meetings.
- •By resolution of the Board of Directors, the Audit Committee's membership is as follows: Messrs. Liliana Glikin, María Gabriela Macagni and Alejandro Mario Bartolomé. The Board appointed María Gabriela Macagni as a financial expert in accordance with the applicable regulations of the Securities and Exchange Commission ("SEC"). All its members qualify as independent, and therefore the Company complies with the standards provided in Rule 10 (A) 3 (b) 1.

# Decision-making process and internal control system

The decision-making process is led in the first place by the Executive Committee in exercise of the duties and responsibilities granted to it under the by-laws. As part of its duties, a material aspect of its role is to draft the Company's strategic plan and annual budget projections, which are submitted to the Board of Directors for review and approval.

The Executive Committee analyzes the objectives and strategies that will be later considered and resolved by the Board of Directors and outlines and defines the main duties and responsibilities of the various management departments.

The Company's internal control is carried out by the Internal Audit Management, which reports to the CEO and works in coordination with the Audit Committee by issuing periodical reports to it.



## Supervisory Committee

G4-34

Our Supervisory Committee is responsible for reviewing and supervising our administration and affairs, and verifying compliance with the by-laws and the decisions adopted at shareholders' meetings pursuant to the provisions of the General Companies Law.

The members of the Supervisory Committee are appointed at the annual general ordinary shareholders' meeting for a term of one fiscal year. The Supervisory Committee is composed of three members and three alternate members.

The following table shows information about the members of our Supervisory Committee, who were elected in the annual general ordinary shareholders' meeting which was held on October 30, 2019:

Member	Date of Birth	Position
José Daniel Abelovich	07/20/1956	Member
Marcelo Héctor Fuxman	11/30/1955	Member
Noemí Ivonne Cohn	05/20/1959	Member
Alicia Graciela Rigueira	12/02/1951	Alternate Member
Roberto Daniel Murmis	04/07/1959	Alternate Member
Gastón Gabriel Lizitza	06/09/1972	Alternate Member

## Compensation

#### Compensation of Directors

Under Argentine law, if the compensation of the members of the Board of Directors is not established in the bylaws of the Company, it should be determined by the shareholders' meeting. The maximum amount of total compensation to the members of the Board of Directors, including compensation for technical or administrative permanent activities, cannot exceed 25% of the earnings of the Company. That amount should be limited to 5% when there is no distribution of dividends to shareholders, and will be increased proportionally to the distribution, in accordance with the formulas and scales set forth under the CNV Technical Rules. When one or more Directors perform special commissions or technical or administrative activities, and there are no earnings to distribute, or they are reduced, the shareholders' meeting may approve compensation in excess of the above-mentioned limits pursuant to the provisions of Section 261 of the General Companies Law.

The compensation of our Directors for each fiscal year is determined pursuant to Argentine law, and taking into consideration whether the Directors performed technical or administrative activities and our fiscal year's results. Once the amount is determined, it is considered at the shareholders' meeting.

At our shareholders' meeting held on October 30, 2019, the shareholders approved an aggregate compensation of ARS 42,124,159 for all our Directors for the fiscal year ended June 30, 2019.

#### Compensation of Supervisory Committee

The shareholders' meeting held on October 30, 2019 further approved by majority vote to pay an aggregate amount of ARS 1,260,000 as compensation for the duties discharged by our Supervisory Committee in the fiscal year ended June 30, 2019.

#### Compensation of Senior Management

Our Senior Management is paid a fixed amount established by taking into consideration their background, capacity and experience and an annual bonus which varies according to their individual performance and our results.

The total and aggregate compensation of our Senior Management for the fiscal year 2018/2019 was Ps. 15,218,173.

#### Compensation of the Audit Committee

The members of our Audit Committee do not receive additional compensation other than that received for their services as members of our Board of Directors.

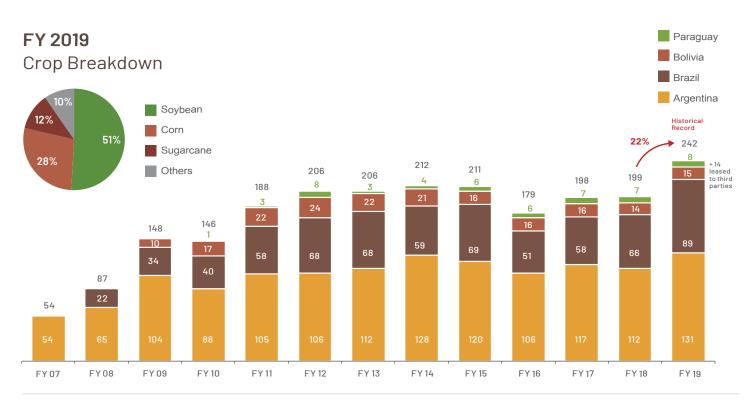
# 4. Economic & Financial Performance

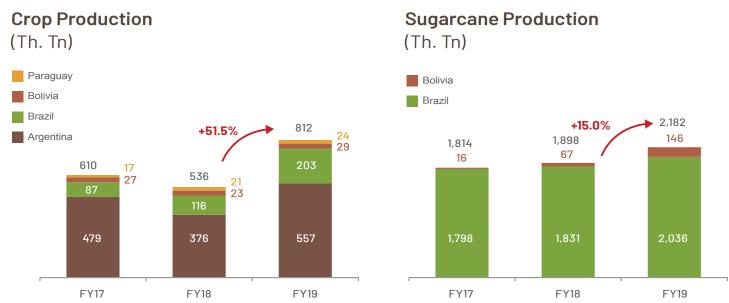
## **AGRIBUSINESS**

## Farming activity

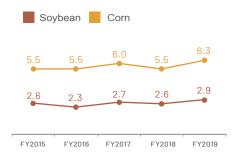
The 2019 campaign has developed in Argentina under the climatic characteristics of a neutral "Niño" phenomenon, with rainfall levels above the average, after a severe drought observed in the 2018 campaign. The country's agricultural production was approximately 30% higher than 2018, driven mainly by Soybean and Corn. Regarding the markets, in the case of soybeans, the price has been influenced in the last months of the campaign by the commercial conflict between China and the US, lowering its price in Chicago to USD / ton 300, standing at its lowest level since 2009. In Bolivia and Paraguay, the campaign has also been positive with good yields

and margins higher than last year. In the case of Brazil, although the productive results of this exercise were good, driven mainly by cane, they are lower than those of 2018, which was a record. We planted 242,382 hectares in the region and achieved agricultural production, excluding sugarcane, of more than 800,000 tons, a historical record. The yields of our main crops, soybeans and corn were 2.9 Tn / ha and 6.3 Tn / ha respectively, above those achieved last season.





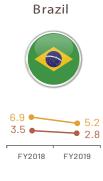
# Yields Evolution (Tn/ha)

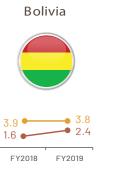




FY2019

FY2018







Paraguay

#### Crops

In ARS Million	FY 19	FY 18	YoY Var
Revenues	4,844	3,841	26.1%
Costs	-4,310	-3,084	39.8%
Initial recognition and changes in the fair value of biological assets and agricultural produce at the point of harvest	1,050	880	19.3%
Changes in the net realizable value of agricultural produce after harvest	-30	372	-108.1%
Gross profit	1,554	2,009	-22.6%
General and administrative expenses	-332	-320	3.8%
Selling expenses	-566	-724	-21.8%
Other operating results, net	392	51	668.6%
Profit from operations	1,048	1,016	3.1%
Results from associates	39	28	39.3%
Segment profit	1,087	1,044	4.1%

### Sugarcane

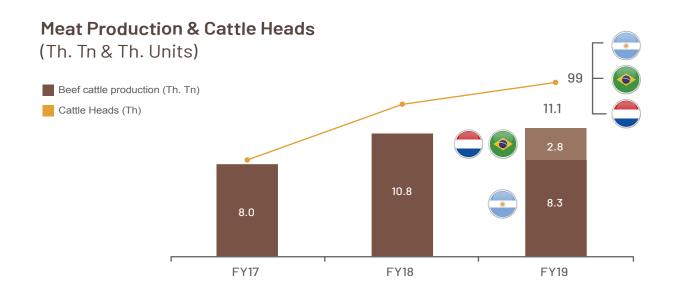
In ARS Million	FY 19	FY 18	YoY Var
Revenues	1,826	1,395	30.9%
Costs	-1,617	-1,363	18.6%
Initial recognition and changes in the fair value of biological assets and agricultural produce at the point of harvest	386	437	-11.7%
Gross profit	595	469	26.9%
General and administrative expenses	-207	-180	15.0%
Selling expenses	-20	-26	-23.1%
Other operating results, net	45	67	-32.8%
Profit from operations	413	330	25.2%
Segment profit	413	330	25.2%

The result of the **Grains** activity increased ARS 43 million, from ARS 1,044 million gain during fiscal year 2018 to ARS 1,087 million gain during fiscal year 2019, mainly as a result of:

- A positive variation in the production result of ARS 170 million mainly originated in Argentina due to a higher planted area, higher corn and soybean yields; higher yields and wheat prices. Likewise, Bolivia winter soybean yields improved by 64%, while Brazil generated a negative variation explained by soybean lower yields and prices, as well as an increase in costs.
- A positive variation from the result of commodity derivatives in Argentina of ARS 321 million originated in higher operated volumes in soybean and corn derivatives, together with prices agreed above market prices, as well as a significant variation of the exchange rate. During previous fiscal year, operated volumes were lower, prices were below market prices and there was a lesser variation of the exchange rate.
- The effects mentioned above were partially offset by a negative variation in the holding result of ARS 402 million.

The result of the **Sugarcane** activity increased ARS 83 million, from a ARS 330 million gain in fiscal year 2018 to ARS 413 million gain in fiscal year 2019. This is mainly due to an increase in sales net of commercial expenses due to higher prices because of the improvement in sugarcane quality, partially offset by lower production results from Brazil as a result of an increase in production costs for cultural and irrigation work in "São José" field, as well as higher costs of cutting, hauling and transport as a result of the increase in fuels in said country, and an increase in administrative expenses allocated to the activity, offset by a gain in the sale result generated by higher prices due to an improvement in the quality of the sugarcane produced. Likewise, better results were observed in Bolivia due to a greater planted area.

The campaign was also positive for our livestock activity in Argentina. We finished the year with an increase in meat production, explained in part by a growth in the number of heads and a higher production efficiency. We will continue to concentrate our production in our own fields, mainly in the Northwest of the country and consolidating our livestock expansion in Brazil.







In ARS Million	FY 19	FY 18	Var a/a
Revenues	571	767	-25.6%
Costs	-507	-644	-21.3%
Initial recognition and changes in the fair value of biological assets and agricultural produce	-16	-241	-93.4%
Gross profit / (loss)	48	-118	-
General and administrative expenses	-73	-89	-18.0%
Selling expenses	-45	-81	-44.4%
Other operating results, net	20	-2	-
Loss from operations	-50	-290	-82.8%
Segment loss	-50	-290	-82.8%

The result of the **Cattle activity** increased by ARS 240 million: from a loss of ARS 290 million in fiscal year 2018 to a loss of ARS 50 million in 2019, as a result of a positive variation in the holding result of live cattle, because the increase in prices for this fiscal year was slightly lower than

the accumulated inflation of the period, while, in the previous year they could not reach it. Likewise, during the fiscal year 2018 there was a loss in the Milk activity, discontinued since IIQ of that fiscal year.

#### Agricultural Rental and Services

in ARS million	FY 19	FY 18	Var a/a
Revenues	446	272	64.0%
Costs	-188	-78	141.0%
Gross profit	258	194	33.0%
General and Administrative expenses	-59	-26	126.9%
Selling expenses	-8	-5	60.0%
Other operating results, net	13	9	44.4%
Profit from operations	204	172	18.6%
Segment profit	204	172	18.6%

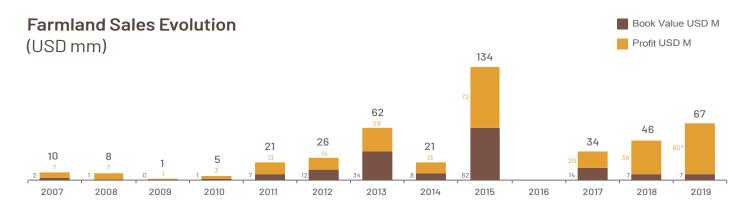




#### Farmland development and sales

Regarding land development, during this campaign we added 9,364 productive hectares in the region: 2,946 hectares in Argentina, 1,976 hectares in Paraguay and 4,442 hectares in Brazil. Regarding farmland sales, our subsidiary Brasilagro has sold 3 fractions of farms during fiscal year 2019 for the accumulated amount of BRL 238.4 million. In the first quarter it has sold a fraction of 9,784 hectares of the "Jatobá" farm located in Jaborandi, State of Bahia, for an amount of BRL 173.8 million (BRL / ha 17,764). The farm was valued at BRL 18.0 million and the internal rate of return in dollars reached 7.05%. In the second quarter

of the year, it has completed the sale of a fraction of 103 hectares of the "Alto Taquarí" farm located in the state of Mato Grosso for BRL 7.9 million (BRL / ha 77,670). The farm was valued in the books at BRL 1.2 million and the internal rate of return in dollars reached 17.2%. During the last quarter of the year, it has made an additional partial sale of 3,124 hectares of "Jatobá" for the sum of BRL 56.8 million (BRL / ha 18,182). The field was valued in books at BRL 8.8 million and the internal rate of return in dollars reached 6.7%.



\* USD 60mm considers the full price transaction of Jatobá y Alto Taquari financed partial sales (Present Value ~USD 43 mm).

Brasilagro's partial sale of Jatobá was not recognized at CRESUD level since it was already valued as investment Property (leased to third parties).

in ARS million	FY19	FY18	YoY Var
Revenues	-	-	-
Costs	-17	-25	-32.0%
Gross loss	-17	-25	-32.0%
Net gain from fair value adjustment on investment properties	-	151	-100.0%
Gain from disposal of farmlands	465	1,159	-59.9%
Profit from operations	446	2,164	-79.4%
Segment profit	446	2,164	-79.4%
Adjusted EBITDA	1,529	1,140	34.1%

Profit from this segment decreased by ARS 1,718 million, from a profit of ARS 2,164 million for FY 2018 to a profit of ARS 446 million for FY 2019. This is mainly explained because some of 2019 sales had no impact on results given that they had already been recognized at fair value in 2018, and an ARS 510 million gain registered in fiscal year 2018 from Brazil due to the spin-off of Cresca (a society with Carlos Casado owner of a farm in Paraguay).

Adjusted EBITDA, which excludes changes in fair value of investment properties and includes the fair value realized from the sale, reflects that result and reached in fiscal year 2019 ARS 1,529 million, 34,1% higher than 2018.



#### Other Agricultural Investments

Concerning other investments in the agricultural business, this year we maintained our 50.1% stake in Futuros y Opciones.com S.A. (Fyo), which recorded a net profit of ARS 284 million in 2019, positioning itself as one of the main grain brokers and inputs from Argentina and that it has already entered in Uruguay as the first step of its regional growth process. Agrofy S.A.U., a company in which CRESUD indirectly participates in 35.2%, continued to position itself this year as the leading online agribusiness platform in Argentina and showed very good results in the Brazilian and Uruguayan market. Regarding

our investment in Sociedad Anónima Carnes Pampeanas S.A, our meat packing plant located in La Pampa (Argentina) it was able to reduce the amount of its operating losses this year, thanks to an important investment we have made in making operations more efficient and boosting our exports. The net result of the company was negative in Ps. 90 million, but we are optimistic in being able to sustain a good recovery in the future given the increase in the exchange rate, which improves the relationship between our main sources of income and costs.

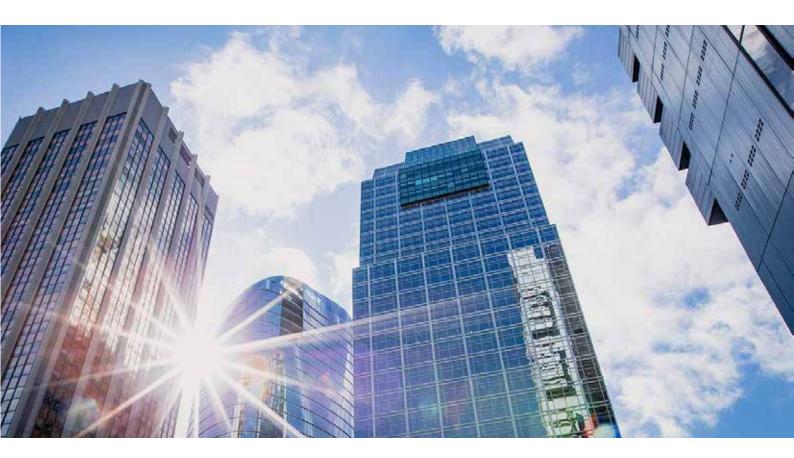
In ARS million	FY 19	FY 18	Var a/a
Revenues	5,562	4,406	26.2%
Costs	-4,670	-3,969	17.7%
Initial recognition and changes in the fair value of biological assets and agricultural produce at the point of harvest	4	-6	-
Gross profit	896	431	107.9%
General and administrative expenses	-202	-193	4.7%
Selling expenses	-474	-302	57.0%
Other operating results, net	103	73	41.1%
Profit operations	323	9	3,488.9%
Profit from associates	-32	-2	1,500.0%
Segment Profit / (Loss)	291	7	4,057.1%



## Urban Property and Investment business (through the investment in IRSA)

Our Urban Property and Investment business, which we have through our stake of 62.35% in IRSA, has shown mixed results in its two business centers: Argentina and Israel. In its Argentina business center, the shopping centers were affected by the fall in economic activity, mainly consumption, in a context of high inflation and loss of the purchasing power of the population, while the offices and hotels remained firm due to their businesses correlated to the dollar. The office portfolio incorporated its 8th building, Zetta, in "Polo Dot" commercial complex, fully occupied and we advanced in the

developments of "200 Della Paolera" building in Catalinas and the expansion of Alto Palermo shopping. In its Israel business center, IDB Development Corp. ("IDBD"), continued selling at market prices partial stakes in CLAL Insurance and Discount Corporation Ltd ("DIC") worked in compliance with the Concentration Law, while its operating subsidiaries showed solid performance and invested in new projects. We believe in the long-term value of our investment in IRSA and we hope to obtain good results in the future.



## Consolidated Results of our Subsidiary IRSA Inversiones y Representaciones S,A,

In ARS million	FY 19	FY 18	YoY Var
Revenues	67,256	55,844	20.4%
Profit from operations	-12,906	27,916	-146.2%
EBITDA	-5,419	34,673	-115.6%
Adjusted EBITDA	19,558	17,756	10.1%
Segment Result	-16,992	24,788	-168.5%

Consolidated revenues from sales, rentals and services increased by 20.4% in fiscal year 2019 compared 2018, while adjusted EBITDA, which excludes the effect of the result from changes in the unrealized

fair value of investment properties reached ARS 19,558 million, 10.1% higher than fiscal year 2018.

## Adjusted EBITDA by Segment

Agribusiness	FY 2019	FY 2018	Var %
Farmland Sales	1,529	1,140	34.1%
Farming	2,056	1,609	27.8%
Grains	1,305	1,217	7.2%
Sugarcane	522	453	15.2%
Cattle & Milk (1)	17	241	-
Agriculture Rent & Services	212	-180	17.8%
Others (inc. Agro-industrial & FYO)	370	45	722.2%
Total	3,955	2,794	41.6%

1)Milk was discontinued on IIQ 2018

FY 2019	FY 2018	Var %
4,424	5,239	-15.6%
1,260	582	116.5%
588	71	728.2%
(58)	412	-114.1%
	4,424 1,260 588	4,424     5,239       1,260     582       588     71

Urban Segment: Israel Business Center	FY 2019	FY 2018	Var %
Real Estate	8,105	5,800	39.7%
Telecommunications	7,230	6,415	12.7%
Others	(520)	(534)	-2.6%







## Dividends

Pursuant to Argentine law, the distribution and payment of dividends to shareholders is valid only if they result from net and realized earnings of the company pursuant to annual audited financial statements approved by the shareholders. The approval, amount and payment of dividends are subject to the approval by our shareholders at our annual ordinary shareholders' meeting. The approval of dividends requires the affirmative vote of a majority of the shares entitled to vote at the meeting.

In accordance with Argentine law and our bylaws, net and realized profits for each fiscal year are allocated as follows:

- 5% of such net profits is allocated to our legal reserve, until such reserve amounts to 20% of our capital stock;
- a certain amount determined at a shareholders' meeting is allocated to compensation of our directors and the members of our Supervisory Committee; and
- additional amounts are allocated for the payment of dividends or to optional reserve funds, or to establish reserves for whatever other purpose our shareholders determine.

The following table shows the dividend payout ratio and the amount of dividends paid on each fully paid common share for the mentioned years. Amounts in Pesos are presented in historical, non-inflation adjusted Pesos as of the respective payment dates and refer to Cresud's unconsolidated dividends.

Year	Total Dividends (Ps. MM)	Dividend per Common Share <sup>(1)</sup> (Ps.)
2007	8.3	0.026
2008	20.0	0.040
2009	60.0	0.121
2010	-	-
2011	69.0	0.138
2012	63.8	0.149
2013	120.0	0.242
2014	120.0	0.242
2015	_	_
2016	-	-
2017	_	_
2018	395	0.787
2019	-	_

(1) Corresponds to per share payments. To calculate the dividend paid per ADS, the payment per share should be multiplied by ten. Amounts in Pesos are presented in historical Pesos without inflation adjustment as of the respective payment date.

Future dividends with respect to our common shares, if any, will depend on, among other things, our results of operations, cash requirements, financial condition, contractual restrictions, business opportunities, provisions of applicable law and other factors that our shareholders at a general shareholders' meeting may deem relevant.



## Debt as of June 30, 2019

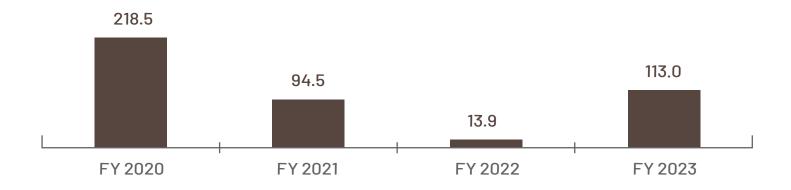
#### **Agricultural Business**

Description	Currency	Amount (2)	Interest Rate	Maturity
Bank overdrafts	ARS	14.0	Variable	< 30 days
Cresud 2019 NCN, Series XVIII (1)	USD	16.3	4.00%	Sep-19
Cresud 2019 NCN, Series XXII (1)	USD	10.8	4.00%	Aug-19
Cresud 2020 NCN, Series XXIV (1)	USD	73.6	9.00%	Nov-20
Cresud 2023 NCN, Series XXIII	USD	113.0	6.50%	Feb-23
Other debt (USD)	-	212.2	-	-
CRESUD's Total Debt (3)		439.9		
Cash and cash equivalents (3)		3.4		
Total Net Debt		436.5		
Brasilagro's Total Net Debt		47.2		

<sup>(1)</sup> Excludes repurchases

On June 27, we have issued a bond in the local market for the sum of USD 73.6 million at a fixed rate of 9.0% maturing in November 2020. The funds will be used to cancel existing liabilities.

## Debt Amortization schedule (USD millon)



<sup>(2)</sup> Principal amount stated in USD (million) at an exchange rate of 42,463 ARS/USD, 6.96 BOB/USD and 3.85 BRL/USD, without considering accrued interest or elimination of balances with subsidiaries.

<sup>(3)</sup> Does not include Carnes Pampeanas nor FyO

# Consolidated Balance Sheets as of June 30, 2019, and 2018.

(Amounts stated in millions)

	06,30,19	06,30,18
ASSETS		
Non-current assets		
Investment properties	234,403	254,455
Property, plant and equipment	37,857	36,434
Trading properties	5,496	10,356
Intangible assets	18,204	19,588
Biological assets	1,263	1,408
Other assets	22	292
Investment in associates and joint ventures	31,395	40,715
Deferred income tax assets	541	1,827
Income tax and MPIT credits	190	703
Restricted assets	3,181	3,388
Trade and other receivables	15,204	14,202
Investment in financial assets	2,889	2,670
Financial assets held for sale	4,178	12,116
Derivative financial instruments	107	47
Total non-current assets	354,930	398,201
Current assets		
Trading properties	366	5,097
Biological assets	2,655	1,420
Inventories	4,480	3,673
Restricted assets	4,381	6,609
Income tax and MPIT credits	391	622
Groups of assets held for sale	8,045	8,077
Trade and other receivables	26,904	26,777
Investment in financial assets	31,579	39,880
Financial assets held for sale	11,661	6,948
Derivative financial instruments	113	241
Cash and cash equivalents	62,484	60,129
Total current assets	153,059	159,473
TOTAL ASSETS	507,989	557,674
SHAREHOLDERS' EQUITY		
Shareholders' equity (according to corresponding statement)	16,820	37,248
Non-controlling interest	72,180	86,213
TOTAL SHAREHOLDERS' EQUITY	89,000	123,461

LIABILITIES		
Non-current liabilities		
Borrowings	278,062	291,640
Deferred income tax liabilities	40,016	41,955
Trade and other payables	1,980	5,766
Provisions	8,031	5,549
Employee benefits	132	171
Income tax and minimum presumed income tax liabilities	-	-
Derivative financial instruments	1,028	62
Payroll and social security liabilities	138	118
Total non-current liabilities	329,387	345,261
Current liabilities		
Trade and other payables	22,599	28,027
Borrowings	56,243	49,912
Provisions	1,733	1,648
Group of liabilities held for sale	5,693	5,045
Payroll and social security liabilities	2,660	2,906
Income tax and MPIT liabilities	489	926
Derivative financial instruments	185	488
Total Current liabilities	89,602	88,952
TOTAL LIABILITIES	418,989	434,213
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	507,989	557,674

# Consolidated Income Statements for the fiscal years ended June 30, 2019, 2018, and 2017

(Amounts stated in millions)

	06,30,19	06,30,18	06,30,17
Revenues	82,665	69,285	67,907
Costs	(53,190)	(43,718)	(42,629
Initial recognition and changes in the fair value of biological assets and agricultural products at the point of harvest	1,613	1,171	17
Changes in the net realizable value of agricultural products after harvest	(30)	372	(252
Gross profit	31,058	27,111	25,203
Net gain from fair value adjustment of investment properties	(23,618)	16,849	(2,868)
Gain from disposal of farmlands	465	1,159	441
General and administrative expenses	(8,770)	(7,849)	(7,980)
Selling expenses	(9,823)	(9,412)	(9,918)
Other operating results, net	881	2,612	(298)
Management fees	-	(1,019)	(433)
Profit from operations	(9,807)	29,451	4,147
Share of (loss) / profit of associates and joint ventures	(4,979)	(2,292)	(798)
Profit from operations before financing and taxation	(14,786)	27,159	3,349
Finance income	1,428	1,193	1,314
Finance cost	(17,486)	(19,274)	(14,858)
Other financial results	4,128	(15,453)	9,228
Inflation adjustment	(431)	(278)	(2,413)
Financial results, net	(12,361)	(33,812)	(6,729)
Profit before income tax	(27,147)	(6,653)	(3,380)
Income tax	(1,830)	5,461	(1,833)
Profit for the year from continuing operations	(28,977)	(1,192)	(5,213)
Profit from discontinued operations after income tax	480	20,377	8,835
Profit for the year	(28,497)	19,185	3,622
Other comprehensive income / (loss):			
Items that may be reclassified subsequently to profit or loss:			
Currency translation adjustment	(1,806)	12,303	(723)
Share of other comprehensive income of associates and joint ventures	485	(1,945)	1,964
Revaluation surplus	-	221	-
Change in the fair value of hedging instruments net of income taxes	13	(28)	288

Other reserves			
Items that may not be reclassified subsequently to profit or loss:			
Actuarial loss from defined benefit plans	(46)	(42)	(18)
Other comprehensive income for the year from continuing operations	(577)	10,509	1,511
Other comprehensive income for the year from discontinued operations	14	1.170	2,538
Total other comprehensive income for the year	(563)	11,679	4,049
Total comprehensive income for the year	(29,060)	30,864	7,671
Total comprehensive income from continuing operations	(29,554)	9,317	(3,702)
Total comprehensive income from discontinued operations	494	21,547	11,373
Total comprehensive income for the year	(29,060)	30,864	7,671
Profit for the year attributable to:			
Equity holders of the parent	(18,749)	4,272	(624)
Non-controlling interest	(9,748)	14,913	4,246
Profit / (Loss) from continuing operations attributable to:			
Equity holders of the parent	(19,041)	(5,761)	(2,329)
Non-controlling interest	(9,936)	4,569	(2,884)
Total comprehensive income attributable to:			
Equity holders of the parent	(18,946)	4,040	1,005
Non-controlling interest	(10,114)	26,824	6,666
Total comprehensive income / (loss) from continuing operations attributable to:			
Equity holders of the parent			
Non-controlling interest			
Profit per share attributable to equity holders of the parent:			
Basic	(38.34)	8.60	(1.25)
Diluted	(38.34)	8.27	(1.25)
Profit per share from continuing operations attributable to equity holders of the parent:			
Basic	(38.93)	(11.60)	(4.68)
Diluted	(38.93)	(11.60)	(4.68)

## Consolidated Cash Flow Statements For the fiscal years ended June 30, 2019, 2018, and 2017

(Amounts stated in millions)

	06,30,19	06,30,18	06,30,17
Operating activities:			
Net cash generated from operating activities before income tax paid	18,246	11,937	11,957
Income tax paid	(983)	(1,730)	(2,115)
Net cash generated from continuing operating activities	17,263	10,207	9,842
Net cash generated from discontinued operating activities	611	6,690	6,705
Net cash generated from operating activities	17,874	16,897	16,547
Investing activities:			
Increase of interest in associates and joint ventures	(90)	110	(1,206)
Payment for subsidiary acquisiition, net of cash acquired	-	(241)	(107)
Capital contributions to associates and joint ventures	-	-	-
Capital contributions to associates and joint ventures	(22)	-	-
Acquisition, improvements and advance payments for the development of investment properties	(7,229)	(5,641)	(6,032)
properties	-	-	-
Payment for acquisition of non-controlling interest	-	-	-
Proceeds from sales of investment properties	2,136	1,187	645
Acquisitions and improvements of property, plant and equipment	(5,711)	(4,622)	(5,249)
Advance payments	(6)	(36)	(14)
Acquisition of intangible assets	(2,814)	(1,167)	(838)
Proceeds from sales of property, plant and equipment	22	36	18
Acquisitions of subsidiaries, net of cash acquired	-	-	-
Net increase of restricted deposits	4	(5,056)	(808)
Dividends collected from associates and joint ventures	1,089	517	-
Proceeds from sales of interest held in associates and joint ventures	5,861	67	-
Proceeds from loans granted	168	1,128	2
	-	-	-
Acquisitions of investments in financial assets	(36,949)	(48,326)	(13,535)
Proceeds from disposal of investments in financial assets	49,915	45,276	14,949
Dividends received	90	492	578
Payment for other assets acquisition	-	(208)	-
Loans granted to related parties	(4)	(745)	(28)
Loans granted	(91)	(196)	-
Decrease in securities	1,332	-	-

Proceeds from sales of farmlands	144	210	447
Advanced proceeds from sales of farmlands	-	146	-
Cash incorporated by business combination, net of cash paid	-	-	-
Proceeds from liquidation of associate	-	20	-
Net cash generated from (used in) continuing investing activities	7,845	(17,049)	(11,178)
Net cash (used in) generated from discontinued investing activities	(462)	(5,028)	6,544
Net cash generated from (used in) investing activities	7,383	(22,077)	(4,634)
Financing activities:			
Borrowings and issuance of non-convertible notes	53,038	40,314	64,348
Payment of borrowings and non-convertible notes	(44,029)	(36,409)	(42,074)
Obtaining (Payment) of short term loans, net	1,573	1,162	(2,193)
Interest paid	(15,918)	(11,285)	(12,103)
Repurchase of own shares	(859)	(1,248)	-
Repurchase of non-convertible notes	(5,801)	(930)	(1,192)
Capital contributions from non-controlling interest in subsidiaries	1,932	2,232	433
Acquisition of non-controlling interest in subsidiaries	(5,038)	(1,143)	(667)
Issuance of capital in subsidiaries	-	(62)	135
Proceeds from sales of non-controlling interest in subsidiaries	9	4,851	5,791
Loans received from associates and joint ventures, net	-	100	-
Payment of borrowings to related parties	-	-	-
Dividends paid	(466)	(1,655)	(4,542)
Dividends paid to non-controlling interest in subsidiaries	(2,092)	(2,092)	-
Proceeds from derivative financial instruments, net	(508)	(3)	318
Payment from derivative financial instruments	-	(103)	(278)
Charge for issue of shares and other equity instrument in subsidiaries	-	28	1,748
Payment of seller financing	(3)	(157)	-
Net cash (used in) generated from continuing financing activities	(18,162)	(6,400)	9,724
Net cash generated from (used in) discontinued financing activities	156	3,595	(5,480)
Net cash (used in) generated from financing activities	(18,006)	(2,805)	4,244
Net increase in cash and cash equivalents from continuing activities	6,946	(13,242)	8,388
Net increase in cash and cash equivalents from discontinued activities	305	5,257	7,769
Net increase in cash and cash equivalents	7,251	(7,985)	16,157
Cash and cash equivalents at beginning of the period	60,129	51,085	33,702
Cash and cash equivalents reclassified to held for sale	(169)	(599)	(340)
Foreign exchange gain on cash and changes in fair value of cash equivalents	(4,727)	17,628	1,566
Foreign exchange gain on cash and changes in fair value of cash equivalents	-	-	-
Cash and cash equivalents at the end of the year	62,484	60,129	51,085

# 5. Stakeholders



## **Employees**

As of June 30, 2019, we had 3,370 employees.

As of such date, we had 993 employees in our Agricultural Business in Argentina, including the employees of CRESUD, FyO and SACPSA but not those of Agro-Uranga S.A. Approximately 60% are under collective labor agreements. We have good relations with each of our employees.

We employ 367 people in our International Agricultural Businesses, composed of 323 employees of Brasilagro, 23 employees in the companies located in Paraguay and 21 employees in the companies located in Bolivia.

Our Sale and Properties Development and Other Non-Shopping Mall Businesses segment had 12 employees. The Shopping Mall segment had 865 employees, including 403 represented by the Commerce Labor Union (Sindicato de Empleados de Comercio, or SEC). Our Hotels segment had 832 employees with 662 represented by the Tourism, Hotels and Gastronomy Union from the Argentine Republic (Unión de Trabajadores del Turismo, Hoteleros y Gastronómicos de la República Argentina, UTHGRA).

## The following table shows the number of employees in the Company's various businesses as of the dates mentioned below:

	Agricultural Business (1)	Urban Business			Shared	Coupounto	
		Sales and Developments <sup>(2)</sup>	Shopping Mall <sup>(3)</sup>	Hotels <sup>(4)</sup>	Service Center	Corporate Areas	Total
06.30.2017	1,224	31	947	790	196	109	3,297
06.30.2018	1,304	31	928	812	191	115	3,381
06.30.2019	1,360	12	865	832	194	107	3,370

- (1) Agricultural Business includes CRESUD, FyO, SACPSA, and from this fiscal year we also include in this disclosure the employees of BRASILAGRO, CRESCA and PALMEIRA S.A.
- (2) As of March 2019, we were no longer administrators of Consorcio Libertador S.A. and Consorcio Maipu 1300 S.A
- (3) On December 2018, the concession of the Buenos Aires Design shopping mall ended.
- (4) Includes Hotel Intercontinental, Libertador Hotel and Llao Llao.

#### Employees' Profile 2019\*







<sup>\*</sup> Employees of companies of the Agricultural Business in Argentina, including CRESUD, FyO and SACPSA.

## Employees by province



San Luis

Salta

La Pampa

CABA

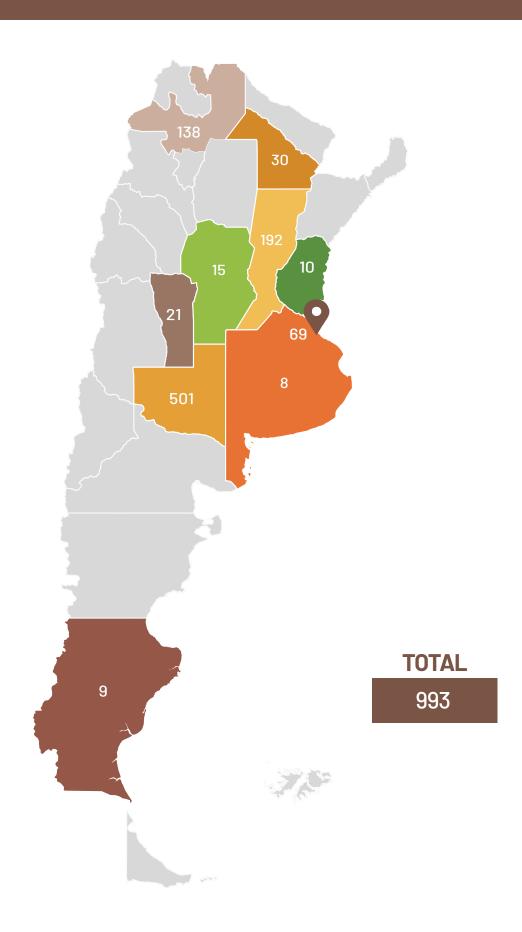
Buenos Aires

Chaco

Cordoba

Santa Fe

■ Entre Rios



## Corporate Education

G4-LA10

To promote the employees' personal and professional development and to motivate and retain professionals, CRESUD offers inhouse training to leaders and develops a scholarship program for graduating, post-graduating and other courses to employees, funding up to 50% of the price of the course. One of the conditions to which the employee is subject in order to obtain this benefit relates to the commitment to continue to work for the Company for at least two years after the end of the course.



## Health and Safety

G4-LA8

The company is responsible for the occupational health and safety and hygiene conditions of its employees. It complies with the labor and social security requirements of all its employees, thus guaranteeing access to adequate conditions in the workplace such as: provision of drinking water and its proper control, decent housing conditions, work equipment (machinery and personal protection elements, work clothes among others) as provided by current legislation. Identify the personal protection elements that are adapted to the different tasks and check their approval, thus guaranteeing the quality of the product that their employees will use for the different tasks. PPE (Personal Protective Equipment), such as the provision of appropriate work clothes, is delivered to employees during 2 annual processes.

The company has a Safety & Health and Occupational Health area composed by a Leader and two internal references geographically and strategically distributed in the North and South fields of Argentina. This way, the fulfillment of the plans defined in this matter for the different establishments of the company is guaranteed, including issues such as: periodic survey of facilities (housing, jobs, machinery, equipment, use of PPE). These plans, which are annual, are generated in order to make corrections and improvements to all processes related to the area. Actions are also developed such as audits and controls on the work methodology and the practice of safe procedures. In turn, the area develops annual environmental measurements regarding noise, vibrations and lighting in the work environment, also analyzing ergonomics through protocols.

As mentioned above, the area has an annual Health and Safety planning defined and agreed with the productive and business areas. These plans are part of the annual objectives of each Leader.

The training program that is designed annually includes topics such as safety in operation, defensive driving of automobiles, accident prevention, risk analysis, use of adequate Personal Protection Elements, among others. In some of the educational activities that promote health and well-being, not only the employees of the company but also the community participate (For example: Educational Institutions).

Accidents that occur within the business are investigated and analyzed. The injured employee is followed up and accompanied until his recovery. Occupational accidents have been reduced in each year by virtue of compliance with the defined plans.

Within the framework of occupational health, the company has a program that includes vaccination campaigns for personnel, medical visits to the fields, pre-occupational examinations, periodic examinations and first aid training.

Regarding outsourced work (mainly machinery company) they are executed by the contractors. They must comply with the conditions of operation and hiring (a Manual is signed) when providing services, this implies the commitment of the delivery of monthly labor documentation of their staff as well as guaranteeing the adequate habitability conditions of the same during their stay in our fields.

The vehicle fleet of the company is under control through a satellite monitoring system, based on this, speed controls are carried out and the driving profiles of all the employees they drive are evaluated. The company has a vehicle policy (notified to all employees who drive company vehicles) where the behaviors and responsibilities that must be respected at the time of driving are defined.

Finally, in legislative matters, from the area the resolutions and decrees that are generated and that have an impact on our management / business are analyzed. If necessary, the modifications that arise from this new legislation become part of the remediation plan respecting the times defined to implement them.

From all the actions that are generated, committing all participants, we guarantee the care on the physical integrity of all our collaborators.

#### Work Fnvironment

For more than 10 years we have been working measuring the working environment generating improvement plans promoted by the leaders. We participated for the second time in the ranking of the firm specializing in the assessment and transformation of the work environment of organizations, which involves the best brands in the world. From CRESUD we believe that comparing ourselves with the best is essential to keep growing. In the last survey we stood out in credibility, pride and camaraderie.





## Our Values

#### **Being Leaders**

We generate an appropriate and effective work Context. We motivate, recognize and provide development opportunities to our employees. We give feedback based on behaviors and concrete actions.

#### A team in action

We encourage the group to be a team in action identified and committed. We encourage our employees to generate simple and direct relationships, to evaluate different points of view and to express opinions with respect.

#### **Pragmatic**

We like the tangible, the practical and the simple. We feel comfortable in the action and changing directions when necessary. We have difficult but achievable objectives.

#### We go for more

We go after the best results for the company in every project. We try to be more efficient by improving processes and contributing our knowledge.

#### Be the protagonist

We take charge of our actions, speak in the first person, assume mistakes and transform them into learning. We keep our word to be reliable.

#### Service orientation

We stand out for providing quality of service in every action. We understand the need and we assume the responsibility to always give an answer.

#### Responsible negotiators

We negotiate in a responsible manner, taking into account the interests of the Company and trying to obtein better results while being careful to generate long-term alliances that benefit the parts.



## Capitalization program for our executive staff

During the fiscal year ended June 30, 2007, the Company developed the design of a capitalization program for its executive staff consisting in contributions made by both the employees and the Company.

Such program is intended for certain employees selected by the Company that it wishes to retain by increasing employee total compensation by means of an extraordinary reward in so far as certain requirements are fulfilled.

The payment of contributions into the plan and participation therein are voluntary. Once the intended beneficiary accepts to take part in the plan, he/she may make two types of contributions: a monthly contribution based on his/her salary and an extraordinary contribution, based on his/her annual bonus. It is suggested that contributions should be of up to 2.5% of salaries and of up to 15% of the annual bonus. And then there is the contribution payable by the Company which shall amount to 200% of the monthly contributions and of 300% of the extraordinary contributions made by the employees.

The funds resulting from the contributions made by the participants are transferred to a financial vehicle situated in Argentina in the form of a mutual fund with the approval of the Argentine Securities Commission.

The funds resulting from our contributions made by both companies are transferred to another independent financial vehicle, separate from the one previously mentioned.

In the future, the participants shall have access to 100% of the benefits under the plan (that is, including the contributions made by the Company for the benefit of the employees into the financial vehicle specially created) in any of the following circumstances:

- ordinary retirement as prescribed by labor law;
- · total or permanent disability;
- · death.

In case of resignation or termination without good cause, the participant may redeem the amounts contributed by us only if he or she has participated in the Plan for at least 5 years and if certain conditions have been fulfilled.

## Long Term Incentive Program

The Shareholders' Meetings held on October 31, 2011, October 31, 2012, and October 31, 2013, ratified the resolutions approved thereat as regards the incentive plan for the Company's executive officers, up to 1% of its shareholders' equity by allocating the same number of own treasury stock (the "Plan"), and delegated on the Board of Directors the broadest powers to fix the price, term, form, modality, opportunity and other conditions to implement such plan. In this sense and in accordance with the new Capital Markets Law, the Company has made the relevant filing with the CNV and, pursuant to the comments received from such entity, it has made the relevant amendments to the Plan which, after the CNV had stated to have no further comments, were explained and approved at the Shareholders' Meeting held on November 14, 2014, where the broadest powers were also delegated to the Board of Directors to implement such plan.

The Company has developed a medium and long-term incentive and retention stock program for its management team and key employees under which share-based contributions were calculated based on their annual bonus for the years 2011, 2012, 2013 and 2014.

The beneficiaries under the Plan were invited to participate by the Board of Directors and their decision to access the Plan was voluntary.

In the future, the participants or their successors in interest will have access to 100% of the benefit (Cresud's shares contributed by the Company) in the following cases:

- if an employee resigns or is dismissed for no cause, he or she will be entitled to the benefit only if 5 years have elapsed from the moment of each contribution;
- total or permanent disability;
- death.

While participants are part of the program and until the conditions mentioned above are met to receive the shares corresponding to the contributions based on the 2011 to 2013 bonus, participants will receive the economic rights corresponding to the shares assigned to them. As provided under the plan, the shares of stock corresponding to the 2014 bonus were delivered in April 2015; moreover, an amount equivalent to one salary was delivered in the form of shares of stock to those employees who did not participate in the plan and who had discharged services for a term of two years.

The shares allocated to the Plan by the Company are shares purchased in 2009, which the Shareholders' Meeting held on October 31, 2011, has specifically decided to allocate to the program.



## Suppliers

The Company purchases to and / or contracts with suppliers of both goods and services. Our suppliers can be small regional companies as well as multinational companies.

The relationship between the Company and its suppliers are in accordance with market conditions: The best alternatives of purchases or hiring allow comparisons of different proposals, aligning as long as they meet the expected service and / or technical requirements, both in the case of goods and services, always in search of better values for both shareholders and for its tenants.

All suppliers and contractors must comply with the labor and safety and hygiene regulations, technical regulations, and environmental ratings and practices applicable to their activity. To enter to provide services, suppliers must present the documents indicating their compliance and are periodically audited in matters of safety at work. Compliance with the legal requirements of social security for large contractors (eg, cleaning, security and construction) is audited monthly.

## Community





We are an integral part of the communities in which our business units are based. Our Corporate Social Responsibility policy is framed within the Sustainable Development Goals (UN) of reducing inequality, gender equality, water care, responsible production and consumption, waste, alliances to achieve the objectives, quality education, not discrimination, value chain, sustainable cities and communities, health and well-being, environmental care, climate action, volunteering, life on land and affordable and clean energy.

At Cresud we are convinced that we must be an integral part of the communities in which our business units are based. The agricultural activity that we develop allows us to interact with communities throughout the national territory since we have fields from Salta to Santa Cruz

We live daily with nature and the social challenges that each region offers us. We listen to the communities and give particular answers to each one to be able to accompany them in their development.

We contribute to the rural schools near our establishments in various ways. We organize workshops with extra curricular activities such

as theater, puppet factory and educational visits for students. We also collaborate with the hospitals in the area doing first aid courses, donating water purification filters, creating a primary care room for the communities in the farms, among other proposals.

The management of the activities is carried out through the Institutional Relations area and from here we involve the corresponding business areas in each case attending to the interests in all our areas of influence.

We promote transformations that stimulate economic activity in the territory, hand in hand with access to social, health and educational services, as well as to housing and better infrastructure, including technology in communications. Our view of development goes beyond businee profitability and adds aspects associated with quality of life, in its broadest sense. The company contributes with its own role, but also aims to be an actor in innovation, social cohesion and the construction of possibilities.

Our transcendent vision of human action demands that role, and for these purposes we feel as actors and learners of a model always on the way to perfection.



During fiscal year **2018-2019**, we worked to articulate the interests of our businesses with the agenda of the communities of which we are part to generate economic, social and environmental value.

#### We detail below some of the activities carried out.



#### Technology cabinets donation

More than 250 students from schools close to our farms accessed computer equipment donated by Cresud. This allowed them to shorten the digital gap and train themselves in the use of new technologies.

- Instituto de Educación Superior de Villa Ángela Villa Ángela, Chaco.
- Escuela N° 75 "Jacobo Bretscher" Villa Ángela, Chaco.
- Escuela N° 54 "Carlos Higinio Laguzzi" Trenel, La Pampa.
- Escuela Rural Nº 120 Trenel, La Pampa.
- Escuela Nº 9 "Conrado Villegas" Tres Lomas, Provincia de Buenos Aires.
- Escuela N° 21 Monte Largo, Provincia de Buenos Aires.
- Instituto Santa Rosa Santo Rosa de Conlara, San Luis.
- •Escuela Nº 4302 La Argentina Anta, Salta.



#### Visits to our farms

In the last year, we received more than 300 students from educational institutions that visited the facilities and learned about the productive circuits through tours and talks given by the Cresud referents. During this visit they saw the different processes and decisions taken in matters related to Agriculture, Livestock, Human Resources, Health and Safety, Administration, Logistics and the Environment.

The following farms were visited:

"Los Pozos", located in the town of Rivadavia Banda Sur in Salta. Schools from Anta, Las Lajitas and Rivadavia Banda Sur attended.

"La Suiza", located in the town of Villa Angela in Chaco. Villa Angela educational institutions attended.

"Estancia Santa Bárbara" or "Agro Riego" located in the town of Merlo, San Luis. Educational institutions from Merlo and Santa Rosa de Conlara attended.

#### XVII Agrometeorology National Conference

Cresud participated in the XVII Agrometeorology National Conference organized by the Argentine Association of Agrometeorology together with the National University of Los Comechingones based in Merlo-San Luis. Cresud was chosen as a model in the management of natural resources and application of technology in irrigation systems for the responsible use of natural resources, such as water and soil. Specialized technical managers presented the case of Agro Riego for for attendees coming from different parts of the world, public officials, students and colleagues from other companies.





#### Water filters donation



We work together with the organization "Agua Segura" buying seven water filters that were delivered to rural schools in Salta and Chaco, which are attended by more than 150 students. The main objective is to improve access to water by eliminating viruses, bacteria and parasites to avoid diseases caused by these factors. At the same time, we work on the good use and care of water. The goal is to contribute to the quality of life, working together with the school communities the right to access to safe water, hygiene habits and responsible consumption.

The following schools received filters:

Escuela N° 75 "Jacobo Bretscher" - Villa Ángela, Chaco.

Escuela Nº 4061 "Santa Teresa" - Anta, Salta.

Escuela Nº 4062 "Santa Rita" - Anta, Salta.

Escuela Nº 4264 "Lola Mora" - Anta, Salta.

Escuela N° 4287 "La Floresta" – Anta, Salta.

Escuela N° 4302 "La Argentina" - Anta, Salta

Escuela Nº 4766 "Dr. Mario Julio Elsztain" - Rivadavia Banda Sur, Salta.

## • Delivery of school kits with "Fundación SI!"

More than 150 students access new school supplies every year. In several days held at the offices of the IRSA Group, employees of the company dedicated hours of their work to assemble school kits for children in the rural schools of Salta and Chaco.





#### Volunteering at Santa Teresa School, in Salta

As part of the Corporate Volunteer Program, we engage with communities neighboring our fields. In several days, 12 employees of the company allocated hours of their work to finish the work of a new classroom in the school. We add space so that 55 students who attend this establishment can be divided by levels and ages, avoiding the "plurigrado" classrooms and that the children learn in optimal pedagogical spaces for their development. The collaborators painted the new classroom of the Santa Teresa School.

#### Medical tours in schools and rural areas



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More than 300 neighbours access clinical check-ups, vaccines and controls on medical tours organized by the company next to Las Lajitas Hospital. These visits allow the residents of Anta and Los Pozos, in Salta province, to carry out medical check-ups and are essential to prevent diseases and improve their quality of life. During several meetings in the year, educational institutions and rural places are approached, bringing health options to their inhabitants.



#### Art workshops

We take different interdisciplinary workshops of art, culture, music, crafts and education to the rural schools of Salta and Chaco. For a week, and coordinated with the directors of the seven schools of Chaco and Salta, different activities are carried out for more than 150 students. The goal is for the group of children and young people in these communities to know new languages of artistic expression,

and achieve, through their own exploration and experimentation, to develop creativity, integrating the body, voice, music and emotions. These activities strengthen teamwork, group integration, trust and communication. The activities that are chosen complement the educational curriculum.





## **IRSA** Foundation

IRSA Foundation was created in 1996 with the purpose of supporting and generating initiatives that promote the development of people so that they can face their needs and expectations autonomously. With this objective, it develops his own programs and projects in the community that stimulate them to reach a full life. It strengthens civil society organizations because it relies on joint work that strengthens individualities and sustainable links.

The Foundation accompanies initiatives that enhance the interaction between education and culture for the growth of society. It seeks educational innovation through the access to technology with new forms of learning and more active teaching strategies. Together with other social organizations, it works for the recognition of the value that exists in identity and respect for diversity.

It believes in Entrepreneurship as a philosophy of life for young people to be protagonists and agents of change through creativity and innovation, generating new markets and ways of working. Promotes a shared and forward-looking leadership articulating economic, social and environmental value.

It invests in improving the infrastructure and provides state-of-the-art equipment to hospitals and health centers in our country, as well as in the training and education of professionals that make up the Argentine health care system, with special focus on nursing. It works to contribute to the acquisition of skills and the socio-labor integration of different people from vulnerable communities through the implementation of technology as the main tool in order to improve future employability.

During the last fiscal year 2018-2019 Fundación IRSA worked with 113 civil society organizations, making a direct social investment of \$55,000,000.

#### Puerta 18 Foundation

Puerta 18 is a free social program created by the IRSA Foundation in order to encourage the development of skills in young people between 13 and 24 years old using technology as a main tool. Located in the neighborhood of Abasto, City of Buenos Aires, Puerta 18 promotes education and encourages people to discover vocations and encourage their development.

Throughout 11 years more than 5,000 young people participated in Puerta 18, almost 200 got their first qualified jobs and activities were offered in Barrio 31, Bajo Flores, Lugano, Villa 21-24 and Metropolitan Design Center in Barracas with the objective to approach opportunities and new technologies.

Since 2017 the program has been transformed into the Puerta 18 Foundation.

Being able to establish ourselves as an independent entity was a great achievement and crowned the maturation process of a program that in 10 years grew and consolidated in the community. Today society challenges us to go for new and more ambitious challenges and reach more young people articulating with other educational institutions, business, the state and civil society organizations to achieve a profound and definitive change that improves the employability of young people.

#### Children's Museum

The Children's Museum is a non-profit Foundation inaugurated on April 20, 1999, in the City of Buenos Aires, in the Abasto Shopping, as a contribution to the culture of childhood, where education, entertainment and exploration merge into a single interactive space to enrich the meeting. The Alto Rosario Children's Museum, located in Alto Rosario Shopping, was inaugurated on October 18, 2006.

## Investors

Investor Relations team is engaged in the promotion of a transparent communication with current and potential shareholders.

The Investors Relations Department is exclusively devoted to deal with investors' requirements and enquiries and provides information to shareholders and other investors. In addition to the publications in the different enforcement agencies, the Company communicates all its relevant events through an e-mail distribution system that reaches a significant number of current and/or potential investors and analysts. It also has a website (www.cresud.com.ar) through which the shareholders and other investors may contact this department and obtain information about the Company and receive an answer about all types of enquiries concerning the Company.

Additionally, the Company participates in local and international fixed-income and equity conferences and also periodically organizes an Annual Investor Day in New York City in which our Chairman and Senior Management meets with investors and review the Company annual results and prospects.

Without prejudice to the information that is released to the market as material information, in each presentation of the interim and annual financial statements the Company issues a "press release" for the investment market and subsequently holds a conference call with

on-line presentation where investors and analysts are able to contact the Company's officers directly and ask questions in real-time.

The Company does not make a distinction regarding its relevance by receiving all the shareholders identical treatment. Through the custodian banks of ordinary shares and ADRs, the Company promotes the participation in the Shareholders Meetings of local and foreign, institutional and retail shareholders, by providing them with explanatory information in advance of each of the points to be discussed at the Shareholders' Meeting.

#### **Contact information**

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# 6. Environmental management



## **Environmental Management in CRESUD**

G4-EN27

Environmental management is a commitment assumed by CRESUD, which is declared through its **Environmental Policy**, and manifests itself in every day management.

#### Land is our value

- We are committed to the environment.
- We innovate in the use of the best practices for the development of our activities.
- We work to achieve balance in the efficient use of resources and a growing production. We care about the relationship with our people and the neighbors of the communities where we choose to work, of which we are part.
- We plan for the long term, seeking to develop in a sustainable way so that our environment can also be enjoyed by future generations.
- We work towards continuous improvement and the compliance with current legislation and regulations, including those to which we voluntarily subscribe.
- We are part of a process of cultural change, which we share and extend to the people with whom we interact.

"We innovate in the use of best practices for the development of our activities"

THIS IS THE COMMITMENT OF CRESUD AND ITS ENTIRE TEAM.



We are aware of the impacts caused by the activities we carry out and we strive to prevent and mitigate them.

Responsible management of natural and human resources and protection of the environment is part of our daily work. We understand that our business must meet rigorous criteria linked to the sustainability and care for nature, as well as the integration of the communities in which we develop and grow and the people who collaborate throughout the production chain. **For all this:** 

We comply with applicable and current regulations.



We have legal frameworks of each applicable legal requirement at the municipal, provincial, and national levels that we constantly monitor and update.

We evaluate the environmental aspects and impacts of our operations and take prevention and control measures to reduce and mitigate them.



We work in interdisciplinary teams to address impacts and prevention and control measures.

We make a rational and efficient use of natural resources.



We know the importance of natural resources and therefore we take care to use them rationally, choosing the best practices in our fields, homes and productive practices.

We promote differentiated waste management trough reduction, reuse, and recycling, seeking best practices according to the place and the possibilities.



We work intensively to improve differentiated waste management on a daily basis to recover resources and minimize final disposal.

We have the gates of our farmlands open for the community, regulatory agencies, suppliers and employees, customers, and other interested parties.



We love receiving visits in our farmlands and sharing our working model, the methodologies used, showing technological innovations and results achieved.



"We work to achieve a balance between efficient use of resources and increasing production.

We care about the relationship with our people and the neighbors of the communities where

we choose to work, of which we are part."

#### We work for a triple impact:

#### Environmental - Social - Economic

The efficient use of resources, as well as the adequate management of the waste generated in our activities, take a leading role:





Water is a very valuable resource for our activity, so making efficient use and preserving its quality is part of our commitment.

That is why preventive maintenance of the facilities is carried out and monitoring is done through analysis to control the quality of the resource and the quantity used.

Monitoring of the quality and dynamics of the water table is carried out with the intention of knowing the quality of drinking water, irrigation water, water for productive and domestic use.

Two of CRESUD's own farmlands have drip and sprinkler irrigation systems to produce food. In both systems the application of fertilizers and products is optimized and improved. Both are very efficient and depending on the stay and production is the choice of one system or the other.







#### Use of treated effluents



AGRORIEGO signed an agreement with the Merlo municipality for the use of treated effluents from neighboring community of Santa Bárbara farm. The effluents treated in the neighborhood are taken to the farm where they are used to irrigate a forest curtain on the side of the road.

Water Project at La Suiza farm in Chaco: 100% change of water storage tanks, placement of filters and chlorinators. Training talks on the project aimed at field personnel with delivery of material for food sanitation, personal hygiene, equipment maintenance.

Explanatory brochure, "Agua Segura" La Suiza - Chaco province.



Provisión de agua segura

#### Agua segura o potable

El agua potable es el agua libre de parásitos y bacterias, esta se logra mediante un proceso físico-químico de desinfección. No tiene color ni olor.

#### ¿Por qué consumir agua segura?

El agua contaminada, es agua no segura y puede enfermar a quien la toma o prepara los alimentos con ella. Enfermedades como la diarrea o los parásitos (lombrices, tenia, entre otros) son consecuencia de consumir agua contaminada. Para consumir agua segura es necesario desinfectaria. La desinfección del agua, es la eliminación de microorganismos transmisores de enfermedades que están presentes en la misma.

#### Uso del cloro para desinfectar

El cloro es muy efectivo, tiene bajo costo y es de fácil uso. Combate microorganismo no deseados presentes en el agua de consumo.

#### Algunos consejos prácticos

- Mantener limpios los filtros, aljibes y tanques: realizar una limpleza por año.
- Mantener los aljibes cerrados para conservar el agua limpia y hacer el tratamiento más efectivo.
- No dejar canillas abiertas ni goteando.
- Lavarse las manos con frecuencia, especialmente después de ir al baño, antes de comer y preparar alimentos.
- Para lavar verduras y frutas utilice recipientes y repita varias veces.
- Realice baños cortos.

#### Soil



Land is our value... The soil is the sustenance of our production and that is why we practice conservation and sustainable management of our farmlands' soils.

#### **Biological beds:**

Taking challenges such as the construction of biological beds in showers and eye washers near agrochemical deposits. In this way we avoid that any surplus of product generates an impact on the soil, an important resource for our activity.





We carry out good agricultural practices with responsibility, which we monitor through indicators:

#### Variables that are controlled

- Soil organic matter.
- Ground covering and planting with high carbon residues.
- Systematization of plots in sloping areas.
- Use of terraces to decrease runoff and improve infiltration.
- Mapping of areas with saline / sodium risk.
- Drains.
- Soil mapping of the establishment.
- Monitoring of physical-chemical fertility.
- Crop rotations.
- Variable dosage of inputs.
- Extraction of nutrients and how much should be replaced.
- Monitoring of K (potassium) and P (phosphorus) levels.
- Monitoring of acidity, aluminum, and base saturation.
- Soil correction with parameters below the threshold.
- Use and application of biological microorganisms in the crop.



#### Differentiated waste management

We are not satisfied with the requirements of the legislation of waste management and in our farmlands we bet on an exigent differentiated management:

Recyclables: we work with cooperatives and local treatment plants, in order to recover most of the materials generated in the activity, as well as in the administrative offices and homes. We prioritize the reutilization of materials such as silobags and pallets.

Organic Waste: the proposal is for all food remains from meal preparation in the farms, as well as those generated in offices to be composed onsite in composters made from recycled material. Compost is used in orchards worked in the farms producing food consumed by employees or for decorative flowers and shrubs. They are also visited by school students, in order to teach the assembly and care of the composters so they can implement it in their homes or institutions.

Wet Waste: we promote the 3R initiative, prioritizing waste reduction of all those materials that cannot be recycled or reused.

Phytosanitary Packaging: we have deposits destined exclusively for temporary packaging storage. We make our contractors and staff aware of the importance of carrying out the Triple Washing of containers and drilling for their use. In this way we avoid its improper use that may be a risk to health and the environment. The containers are taken to the enabled CAT (Centro de Almacenamiento Transitorio – Transitory Storage Center), which are transformed into supplies for the industrial circuit.

During 2019 more were recovered 50 TN of phytosanitary containers.



From this simple practice, we reduced 40% of the waste generated in the fields.



#### Education and training program

We have developed an education and training program in waste management, efficient use of resources such as water and energy for both our own and contracted personnel that we adapt to the conditions of each farmland.



Collaborators' contest - Environmental Awareness

We design technical content to share in talks with employees and suppliers, to communicate with employees through the company's internal social network and the magazine that publishes every three months and posters in the farms. We propose contests, games and reflections to raise awareness of the need for the participation of each one of us.

Because our technicians are the ones who train us, it is valuable and essential to invest in their ongoing training and update ourselves on the evolution of climate change and the associated impacts, new certifications and strategic management for sustainable development.

We are trained in Carbon Balance, both farmland employees, managers and invited suppliers.



#### Our green lung



We protect areas of great biodiversity and their biological corridors because they constitute our green lung. We have more than 100,000 hectares of reserve areas, which are monitored, ensuring that biodiversity and its ecosystem services remain healthy. We know that forests and nature are also important for recreation, mental and spiritual well-being, and associated with many traditional beliefs and teachings. That is why our responsibility is to protect them.

#### Afforestation in our farmlands:

LA SUIZA: We reforested 10 hectares with white carob nearby the main house.

AGRORIEGO: Afforestation of the field on the side of the route, team activity with neighborhood schools.



EL TIGRE: Forestation with native species of great water absorption in low areas of the farmland.





# Environmental certifications

We plan for the long term, seeking to develop ourselves in a sustainable way so that our environment can also be enjoyed by future generations. We work towards continuous improvement, protection of the environment and compliance with legislation and current law, including the one to which we voluntarily subscribe. We implement an Environmental Management System (EMS) that serves as a tool for proper management in each establishment, with objectives of improvement and environmental protection.

We have a specialized internal team that carry out annual audits and work on the continuous improvement. An example is "Agroriego" farm in the province of San Luis that has been for ten years certified consecutively on the ISO 14001-2015 Environmental Management Standard. It has also reached the ISO 14,130 standard certification, in joint work with its contractors, for the implementation of Good Labor Agricultural Practices.

#### Technological Innovation

We know that investment in new technologies contributes not only to production efficiency but also to the development of a sustainable and efficient activity in the use of resources.

#### Because of that we:

- Strive to implement good agricultural practices such as crop rotation, direct sowing, integrated pest management.
- We use the inputs efficiently to ensure maximum return with minimal environmental impact. For this we use tools like targeted agrochemical applications and the variable sowing adjusting the quantity of seeds and fertilizers.
- By flying unmanned aircraft with remote sensors, we monitor crops and obtain vegetation indices, for a better agronomic diagnosis.
- Using satellite images, soil maps and precipitation maps, we define the capacity of soil use and carry out activities according to their fitness, whether they are livestock or agricultural. Soil analysis is carried out every year in order to evaluate, what is the condition of them and if necessary, make any correction depending on the crop to be planted. We're working with INTA, in defining an indicator that can serve us to monitor the state of our soils and their evolution.
- We increase every year the area of "cover crops". They are crops that are planted with the aim of improving the soil fertility and water quality, control weeds and pests, and increase biodiversity in agroecological production systems (Lu et al, 2000). With this system, we reduce the use of fertilizers and plant protection products and make more rational and efficient the use of water, whether rain or irrigation.
- We also work on the integrated control of pests and weeds carrying out constant monitoring and applications, in the case of weeds using WeedSeeker technology, which applies products Phytosanitary only where weeds are found. Thus, we reduce the unnecessary use of chemical products by protecting the soil, water, flora and local fauna.
- Much of the planting area is done using technology of variable sowing determining what are the potentials of each environment within each lot in order to improve the use of inputs and make an optimal distribution of them, either for seeds or fertilizers. In some cases, the "Precision Planting" system is used, to improve planting quality.
- We carry out quality controls in all our work, planting, harvest, sprays, fertilizations, etc. In addition, we make checks of each of our machines, before and during the works, to have the best quality in all our work.

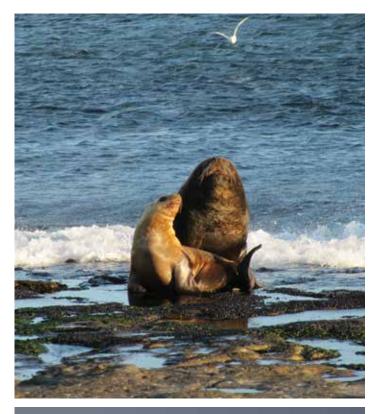
- In irrigation, the soil moisture is permanently monitored, the forecasts and satellite images, to use the least amount possible of water. We have underground drip irrigation that increases the efficiency of the system avoiding losses of the resource due to evapotranspiration. Nappa water is also monitored to control that there are no agrochemical residues.
- All the fields have meteorological stations for monitoring of time and the possibility of making productive decisions.
- Monitoring of natural resources is carried out through measurements of energy consumption, water, flora and fauna, quality of productive and reserve soils.



#### Natural Reserves

#### Santa Cruz province

8 de Julio is the southernmost farm of CRESUD, located in the province of Santa Cruz in which the sheep wool activity is developed. It has a natural reserve where you can see a very diverse indigenous fauna of penguins, sea lions and birds.





Wool activity

#### Salta province At Los Pozos farm

At Los Pozos farm, we have created a private reserve of 4,700 hectares to preserve the biodiversity of the area with great conservation value and value environmental services.





#### We contribute to triple impact: Social - Environmental - Economic

Our gates are open to the community, schools and educational centers, to publicize environmental work done in the fields.

Through Differentiated Waste Management, we contribute to the local economies working with cooperatives and closer treatment plants. They are supported by the sale of materials and receive an income for their families.

## Educational visit, La Suiza farm (Chaco province)







"El Jote" urban solid waste treatment plant

In our farm Agroriego in San Luis, we have been working for more than three years with the RSU treatment plant called "El Jote". We are in constant communication which allows us to be aligned and incorporate new materials of value into the recycling circuit as an input for the industry.

## We engage in the fight of climate change



We know the importance of caring for energy and that the renewables sources provide climate solutions. That is why we are committed to reduce carbon emissions using fuel pumps solar water extraction, we build positions of employees supplied 100% by renewable sources as well as we also use the wind energy for the supply in one of our fields in Santa Cruz.





Our daily lives depend on supply energy, as well as lack of access is an obstacle for economic and human development. That's why we help in supplying through renewable energy to rural schools, ensuring their continuity education and access to basic services.





# Environmental management in the meatpacking facility

Our meatpacking plant, Sociedad Anónima Carnes Pampeanas S.A., is located near the city of Santa Rosa, capital of La Pampa province, in the heart of the Pampas plain, area which, due to its climate and pastures, is considered one of the best for breeding and the fattening of the cattle farm.

New global trends show consumers every time more interested in obtaining references about products and services they consume, acquiring special relevance the controls of quality, production systems, animal welfare and respect for environment.

As we are aware of the environmental impacts of the industry, we have developed projects and programs with the intention to minimize or prevent negatives and to communicate and enhance the positive.



#### Waste differential management

The refrigerator is an industry in which secondary products such as leather, blood, bones, fat and giblets are used in a high percentage. It is for this reason that the waste is generated in offices, industrial waste and dangerous. For this reason, a differentiated waste separation program was designed to measure for the City of Santa Rosa and the surroundings. In this way, the separation has been achieved with the following detail:

Waste assimilable to domiciliary: they are collected by the service from the city of Santa Rosa: food leftovers from the canteen, waste of office.

Recyclable waste: pallets, plastics and cardboard are recovered from discard packaging. Plastic packaging is destined for the plant recycling center.

Hazardous waste: they are managed in accordance with current legislation.

Reusable waste: waste or replacement materials are separated within the plant that are identified with a potential use: scrap metal, stainless steel materials, drums, pipes and conduits.

Electronic scrap: Updates and modernizations have been made in the electrical and electronic equipment of the plant, generating punctually scrap. It was arranged in the transitory center generated by the city of Santa Rosa by joining the campaign.



#### Liquid effluent management

The plant has two different production processes: traditional meats and kosher meat. The main difference of the effluents generated between these processes is that the kosher effluents count with a high degree of salinity due to the addition of salt in the process. For this reason, the effluent treatment was defined as differentiated.

Traditional effluents are led to the traditional system that constant of the pretreatment and treatment stage with anaerobic gaps, facultative and aerobic. The rollover is a field of drainage on the property of the refrigerator, which has the particularity of recharging the aquifer.

Kosher effluents have an innovative biological system of treatment. It was designed and keeps growing a three-hectare wetland of vetiver plants. Monitoring of soil, roots and leaves is carried out twice a year, with the determination of evaluation and control the efficiency of the system.





#### **VETIVER**

Chrysopogon zizanioides is a perennial grass, family Poaceae, subfamily Panicoindae.

#### **General characteristics:**

- Fasciculated root system
- Deepening roots, reaching 3-4 m the first year plantation.
- Firm and upright stems.
- Regrowth capacity from the crown, resisting fire and frost.
- Does not produce seeds, stolons or functional rhizomes.
- Tolerance to extreme temperatures (-9°C to 45°C).
- Tolerance to extreme pH conditions (3.3 to 12.5) and salinity.
- High efficiency of absorption of nutrients such as N and P and heavy metals in polluted waters.
- High tolerance to Al, Mn and heavy metals (As, Cd, Cr, Ni, Pb, Hg, Se and Zn in soils)
- Little shade tolerant.
- Very sensitive to glyphosate.

Plants absorb pollutants through root systems, and they are transported to the leaves.

The Vetiver species metabolizes part of them, and the rest is encapsulated on roots and leaves. When pruning, contaminants are removed, allowing them to continue to absorb until the next harvest.

#### Animal welfare

Animals are the main raw material of the productive process of Carnes Pampeanas. That is why all employees follow the processes established in the company to ensure animal welfare.

It is important to note that the meat produced and processed by Carnes Pampeanas in Argentina has the following features:

- Guarantee of NO use of anabolics or growth promoters.
- Argentina is free from mad cow disease BSE (Encephalopathy Bovine spongiform).
- Argentina is FMD free with vaccination.

## **Gri** Index













Index		Reference / Direct answer				
Strategy and analysis						
1	Statement from the most senior decision-maker of the organization about the relevance of sustainability to the organization.	Message from the Management				
2	Provide a description of key impacts, risks and opportunities	Strategy				
Orga	nizational Profile					
3	Name of the organization	CRESUD				
4	Primary brands, products and services	Company's portfolio				
5	Location of the organization's headquarters	CRESUD				
6	Number of countries where the organization operates	CRESUD				
7	Nature of ownership and legal form	S.A.C.I.F y A.				
8	Markets served	CRESUD				
9	Scale of the reporting organization	CRESUD				
10	Workforce profile	Employees				
11	Percentage of employees covered by collective bargaining agreements	Employees				
12	Description of the organization's supply chain	Suppliers				
13	Significant changes in organization's structure during the reporting period	There were no changes in organization's structure during the reporting period.				

Index		Reference / Direct answer
14	Explanation of whether and how the precautionary principle is addressed by the organization	The Company does not adopt the precautionary principle.
15	Externally developed economic, environmental and social charters, principles, or other initiatives to which the organization subscribes or which it endorses	The Company does not endorse economic, environmental and social charters, principles, or other initiatives.
16	Memberships in associations and/or national/ international advocacy organizations in which the organization has positions in governance bodies, participates in projects or committees, provides substantive funding beyond routine membership dues.	The Company does not participate in thiskind of associations or organizations.
17	Entities included in the organization's financial statements	The list of entities may be found in the www.cnv.gov.ar or the SEC website
18	Process for defining the report content	Determination of contents
19	List of material aspects identified in the process for defining the report content	Determination of contents
20	Each material aspect boundary inside of the organization	Determination of contents
21	Each material aspect boundary outside of the organization	Determination of contents
22	Explanation of the effect of any restatements of information provided in previous reports	There were no restatements relating to information provided in previous reports
23	Significant changes from previous reporting periods in the scope and aspecto boundaries	This is CRESUD' standards, which implied a change in the approach and content reported in comparison to previous publications.
Stakel	holder Engagement	
24	List of stakeholder groups engaged by the organization	Stakeholders
25	List of stakeholder groups engaged by the organization	Determination of contents
26	Organization's approach to stakeholder engagement D	Determination of contents
27	Key topics that have been raised through stakeholder engagement, and measures adopted by the organization to respond to these topics	Determination of contents
Repor	t profile	
28	Reporting period for information provided	About the GRI report
29	Date of most recent previous report	About the GRI report
30	Reporting cycle	About the GRI report
31	Contact point for questions regarding the report	Credits
32	Option adopted by the organization to apply guidelines (essential or comprehensive), GRI index and external assurance	Essential G4 guidelines
33	Description of current policy and practice with regard to external assurance for the report	This report has not undergone externalassurance

Index		Reference / Direct answer
Governance		
34	Governance structure, including committees	Compliance Management, Board of Directors, Executive committee, Senior Management, Audit Committee, Supervisory Committee
Ethics	and Integrity	
56	Values, principles, standards and norms of behavior of the organization, such as codes of conduct and ethics	Capital Markets: Listing & Main Shareholders, Code of Ethics
Aspec	t: Indirect Economic Impacts	
EC8	Significant indirect economic impacts, including the extent of impacts	Community
Aspec	t: Products & Services	
EN27	Extent of mitigation of environmental impacts of products and services	Environmental management in Cresud
Aspec	t: Employment	
LA1	Total number and rate of new employee hires and employee turnover by age group, gender, and region	Employees
Aspec	t: Health and safety at the workplace	
LA7	Workers with high incidence or high risk of diseases related to their occupation	There is no high incidence of work-related diseases.
LA8	Health and safety topics covered in formal agreements with trade unions	Health and Safety
Traini	ng and Education	
LA10	Programs for skills management and lifelong learning that support the continued employability of employees and assist them in managing retirement	Corporate Education
Aspec	t: Community	
SO1	Percentage of operations with implemented local community engagement, impact assessments, and development programs	Community
SO2	Operaciones con impacto negativo significativo actual o potencial en las comunidades locales	Community
Aspec	t: Marketing Communications	
PR6	Sale of banned or disputed products	In 2019, there were no disputes about the Company's products
PR7	Total number of incidents of non-compliance with regulations and voluntary codes concerning marketing communications	There were no cases of non-compliance in the period

#### Credits

Concept and Design: Micó Comunicación Publicitaria

**Coordination:** CRESUD S.A.C.I.F. & A. Investor Relations' Department

G4-31

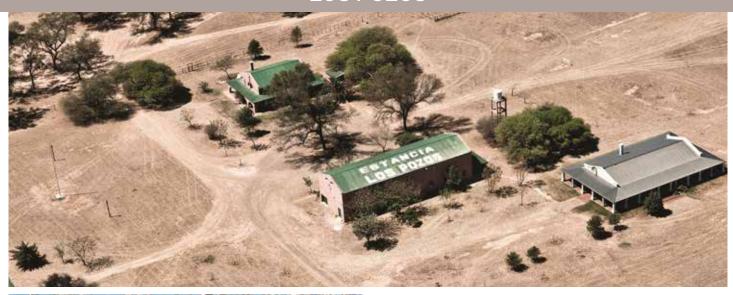
For opinions, queries and suggestions on the content of this report, if any, please contact:  $\textbf{Santiago Donato} \mid \text{Email: IR} @ \text{cresud.com.ar} \mid \text{Phone: +5411 4323 7449}$ 

# 7. Appendix: Our Regional Farmland Portfolio

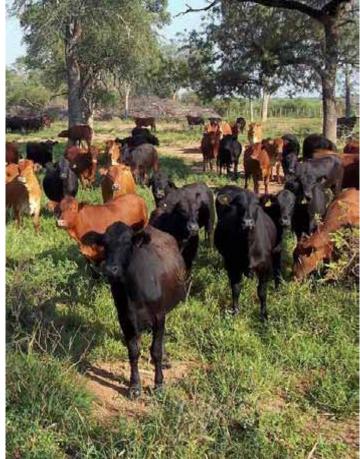












**Location.** J.V. González, Salta

Date of acquisition. 1995

Total area (ha). 239,639

Productive area (ha). 58,198

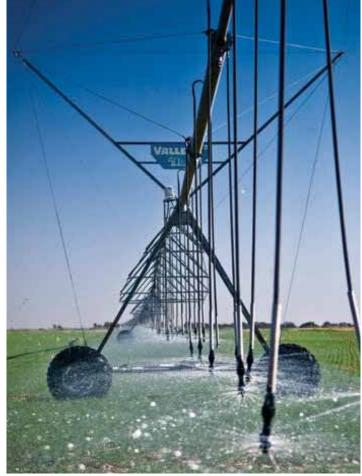
Main activity. Beef Cattle / Crops / Natural Woodlands

#### SANTA BÁRBARA / LA GRAMILLA AGSL (AGRORIEGO SAN LUIS)









**Location.** Merlo, San Luis

Date of acquisition. 1997

Total area (ha). 7,072

Productive area (ha). 4,901

Main activity. Crops under irrigation system

#### EL TIGRE





**Location.** Irenel, La Pampa

Date of acquisition. 2003

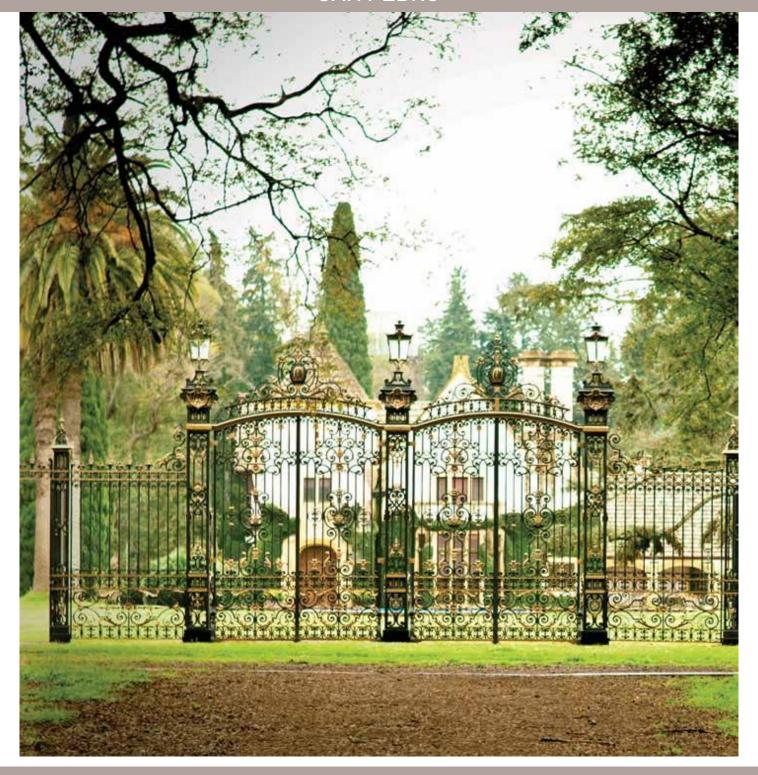
Total area (ha). 8,360

Productive area (ha). 7,033

Main activity. Crops



#### SAN PEDRO



**Location.** Conception del Uruguay, Entre Rios

Date of acquisition. 2005
Total area (ha). 6,022
Productive area (ha). 3,944
Main activity. Crops

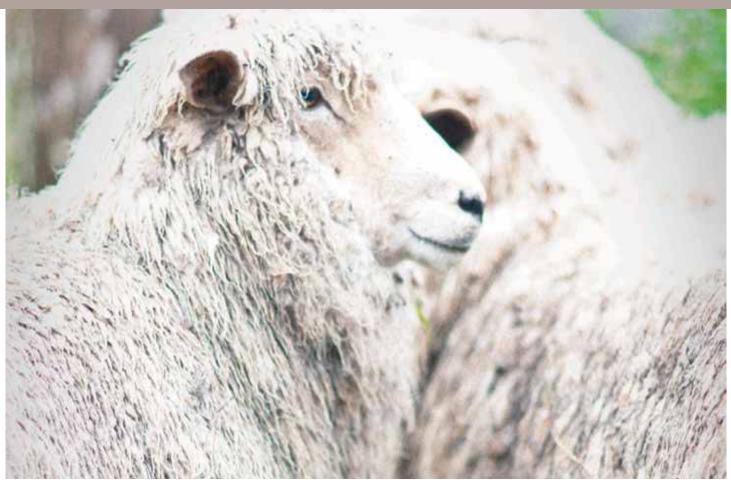






Date of acquisition. 1998 Productive area (ha). 20,171

#### 8 DE JULIO / CARMEN







**Location.** Puerto Deseado, Santa Cruz

Date of acquisition. 2007 / 2008

Total area (ha). 100,911 roductive area (ha). 85,000

**Main activity**. Wool production

#### SAN NICOLÁS / LAS PLAYAS (AGROURANGA)











Location. Córdoba, Santa Fe

Date of acquisition. May 1997

Stake. 35.72%

**Total area (ha).** 2,965

Main activity. Crop production

## FARMS IN BRASIL



### JATOBÁ







**Location.** Jaborandi, Bahia

Date of acquisition. 2007

Total area (ha). 18,073

Productive area (ha). 6,901

Main activity. Grain and Cotton

#### ALTO TAQUARI







**Location.** Alto Taquari, Mato Grosso

Date of acquisition. 2007
Total area (ha). 5,291
Productive area (ha). 3,352

Main activity. Sugar Cane

#### CHAPARRAL





**Location.** Correntina, Bahia

Date of acquisition. 2007

Total area (ha). 37,182

Productive area (ha). 15,477

Main activity. Grain and Cotton





#### NOVA BURITI





**Location.** Januária, Minas Gerais

Date of acquisition. 2007

Total area (ha). 24,211

Productive area (ha). 0

Main activity. Forest









**Location.** Barreiras, Bahia

Date of acquisition. 2008

Total area (ha). 17,799

Productive area (ha). 6,471

**Main activity.** Crops and land reserve

#### ARAUCARIA







**Location.** Mineiros/GC

Date of acquisition. 2007

Total area (ha). 5,534

Productive area (ha). 3,250

Main activity. Agriculture





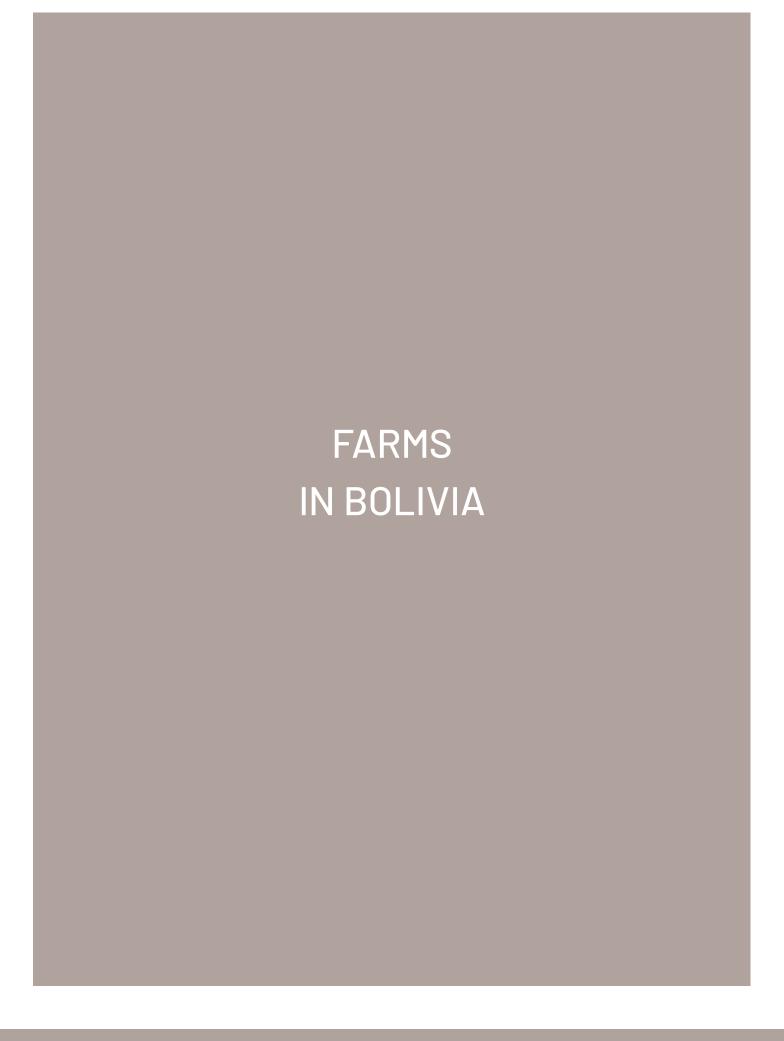


**Location.** Sao Raimundo das Mangabeiras/MA

Date of acquisition. 2018

Total area (ha). 17,566

Productive area (ha). 10,901



#### LAS LONDRAS / SAN RAFAEL / LA PRIMAVERA







**Location.** Santa Cruz de la Sierra, Santa Cruz

Date of acquisition. 2008/2011
Total area (ha). 9,875

Productive area (ha). 8,857

Main activity. Crops, Sugar cane, Double harvest

## FARMS IN PARAGUAY



#### MARANGATU / UDRA







**Location.** Mariscal Estigarribia, Boquerór

Date of acquisition. 2009

Total area (ha). 59,490

Productive area (ha). 10,658

Main activity. Crops & Land Development

## င် CRESUD