

# IIIQ 2023 CONFERENCE CALL

May 9, 2023

Hosted by:

Matias Gaivironsky, CFO Jorge Cruces, CIO Santiago Donato, IRO

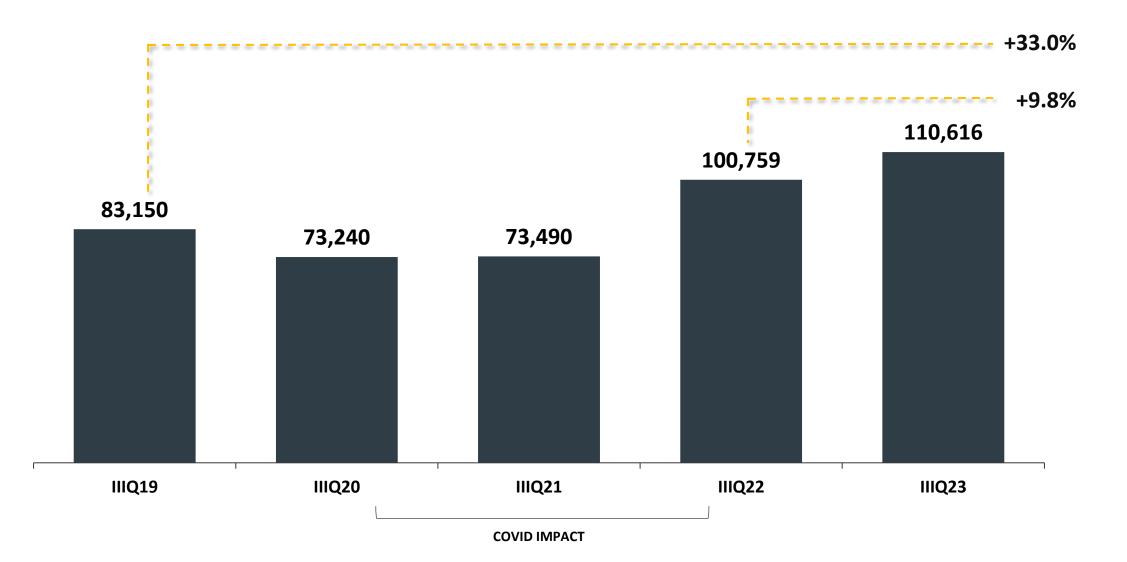
### MAIN EVENTS FOR IIIQ 2023 AND SUBSEQUENT

**STRONG FINANCIAL & OPERATIONAL PERFORMANCE** MALLS' TENANT SALES GROWTH AND HIGHER OCCUPANCY PREMIUM OFFICES' OCCUPANCY IMPROVEMENT 3 100% OCCUPANCY REACHED IN "200 DELLA PAOLERA" DURING THE QUARTER HOTELS' STRONG EBITDA & HIGHER OCCUPANCY IRSA SALE OF 7 FLOORS AT "200 DELLA PAOLERA" AT HIGH PRICES **REVALUATION OF THE REMAINING SURFACE DELEVERAGE PROCESS SINCE 2020** 6 CANCELLATION OF SERIES II & IX AND ISSUANCE OF SERIES XV & XVI FOR USD 90MM ON IIIQ23

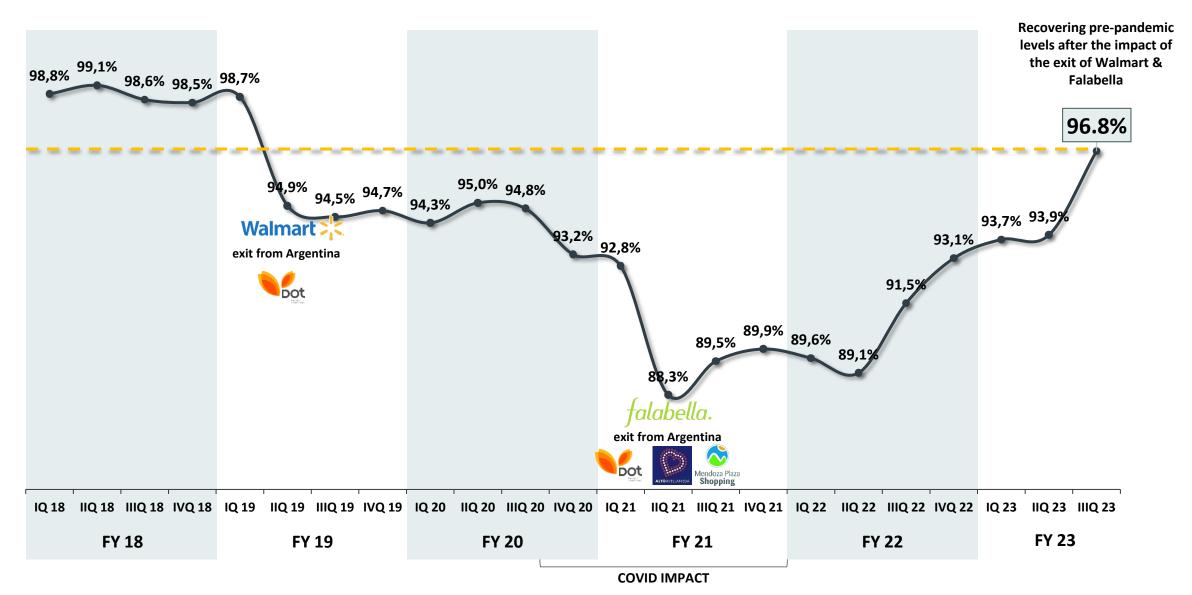
DIVIDEND PAYMENT ON MAY 2023

**DIVIDEND YIELD: 13%** 

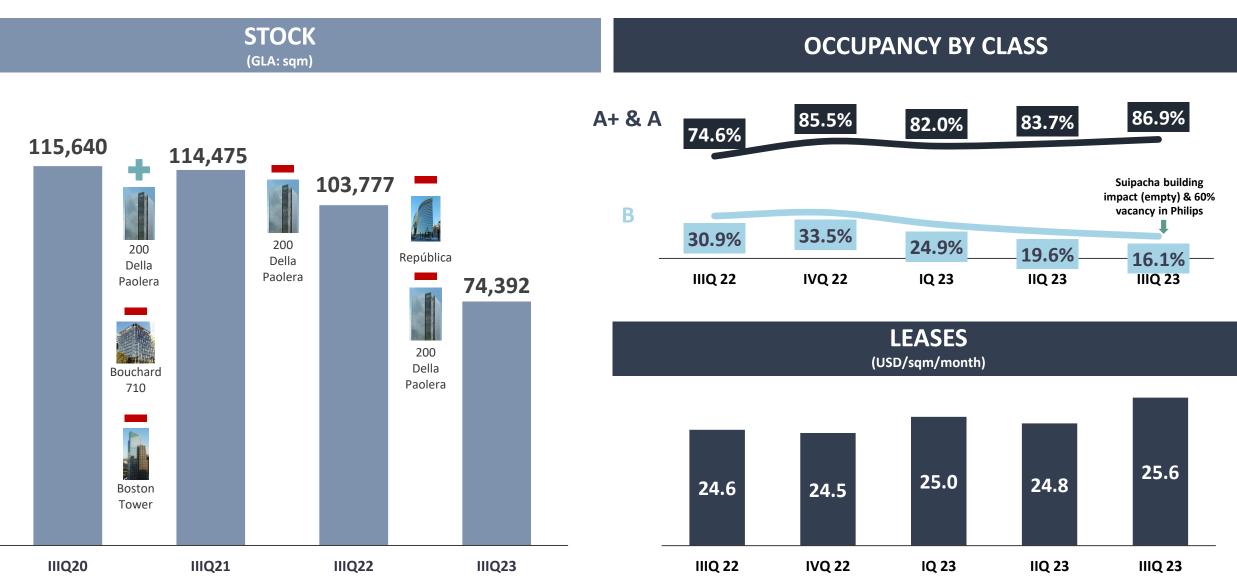
# SAME SHOPPING MALLS SALES IN REAL TERMS



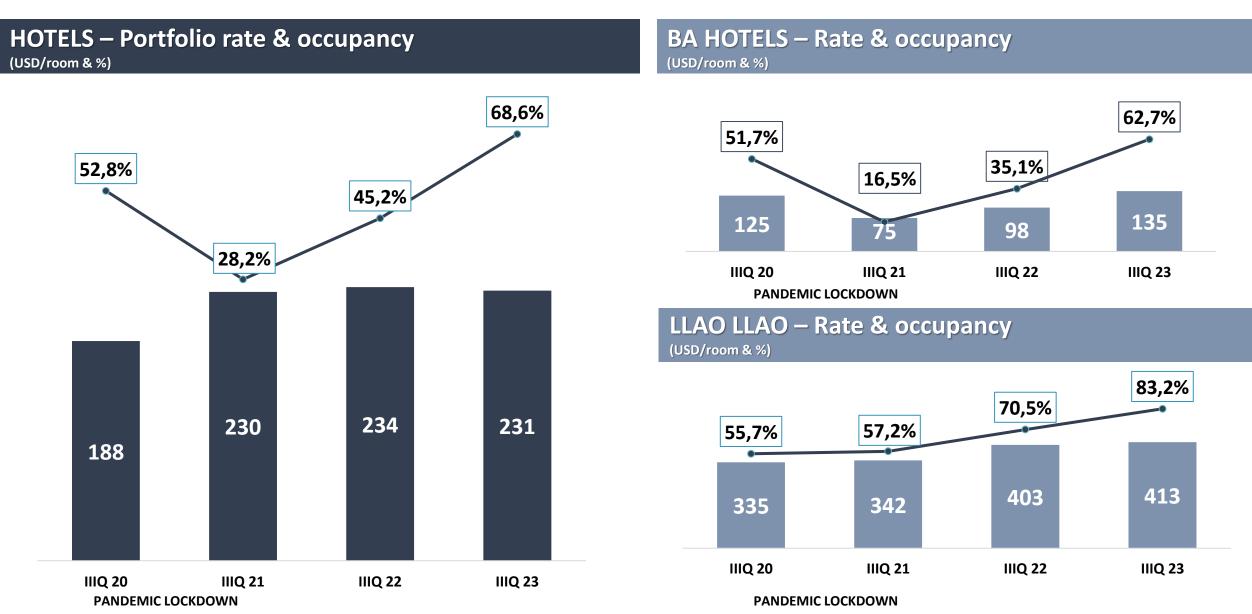
# SHOPPING MALLS OCCUPANCY EVOLUTION



# **OFFICE OPERATING FIGURES**



# **HOTELS OPERATING FIGURES**



## **REAL ESTATE ACQUISITION**

#### PASEO COLÓN 245 BUILDING (+ PARKING LOTS IN PASEO COLÓN 275)

**13,700** Covered sqm (13 office floors)

**12** Parking Spaces

**USD 7,9 MM** 

Price paid

USD/sqm 576

Price paid per sqm

Mixed-use Potential



#### LOCATION:

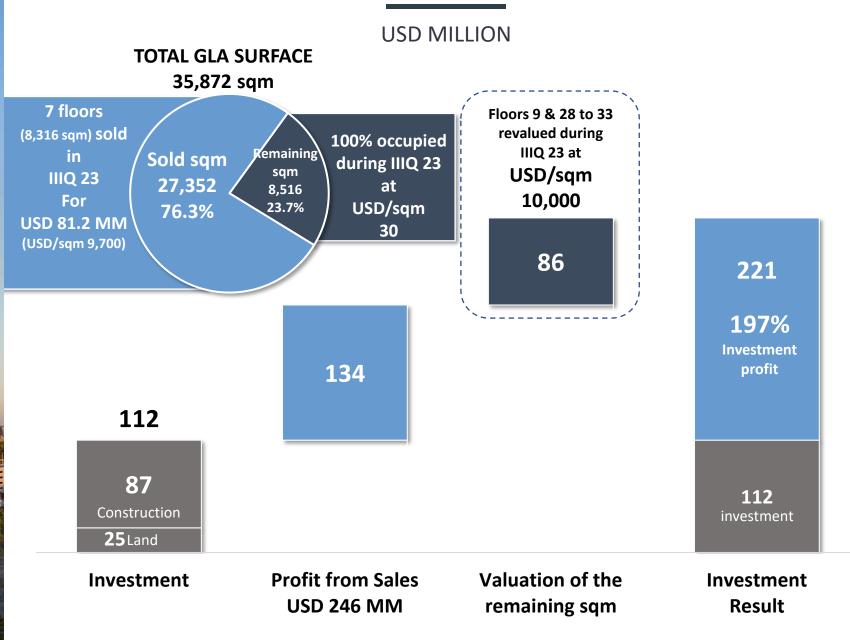
- Downtown BA
- Few meters away from the "Casa Rosada", the national government headquarters

#### ACQUISITION:

- Through an auction from BA City in December 2022
- The sign of the deed is still pending
- The BA City government will hold the property free of charge for 18 months



#### **INVESTMENT IN "200 DELLA PAOLERA"**

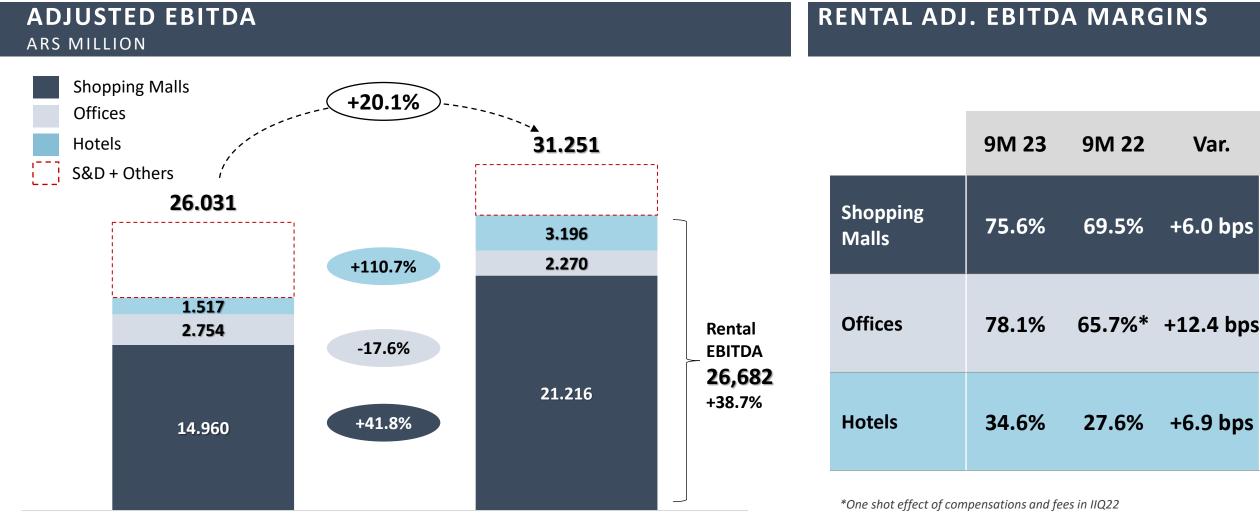




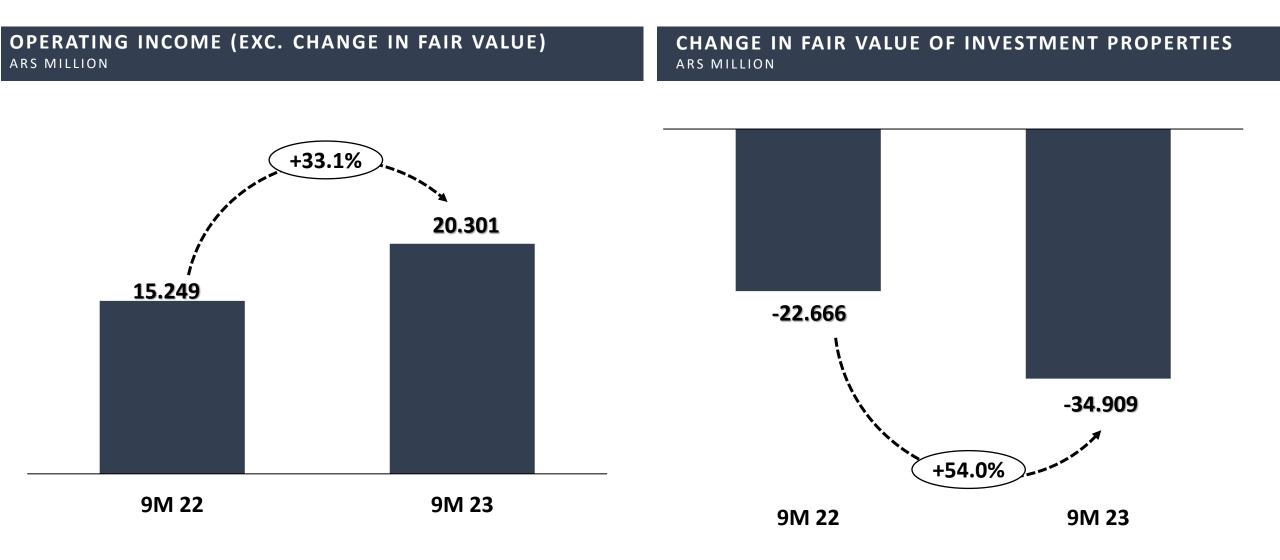
### **FX & INFLATION EVOLUTION**



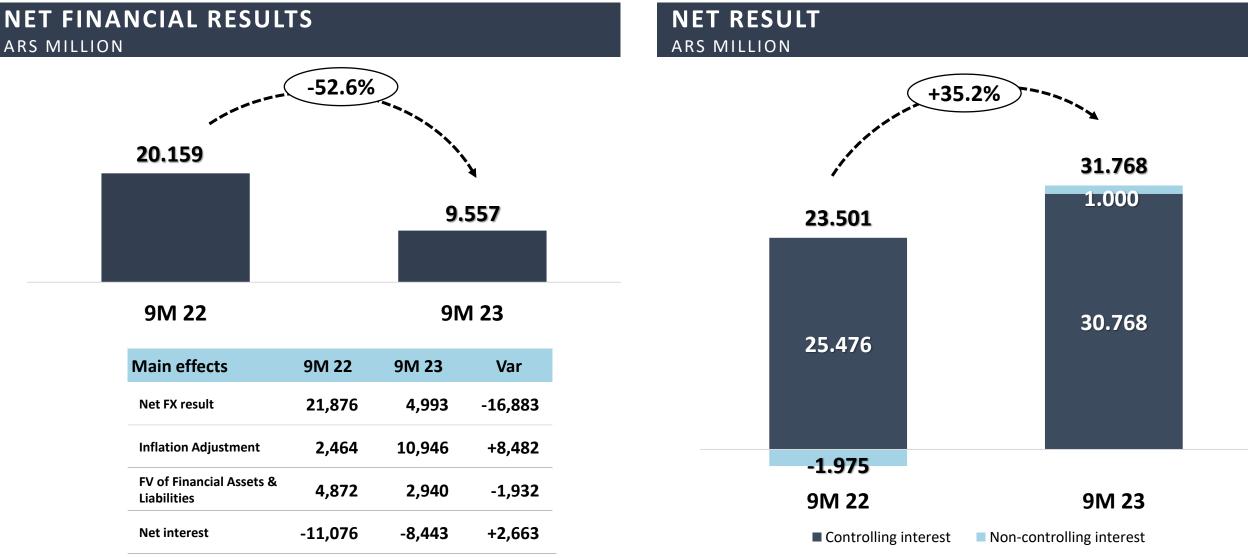
### 9M 23 – OPERATING RESULTS BY SEGMENT



### **9M 23 - CONSOLIDATED OPERATING RESULTS**

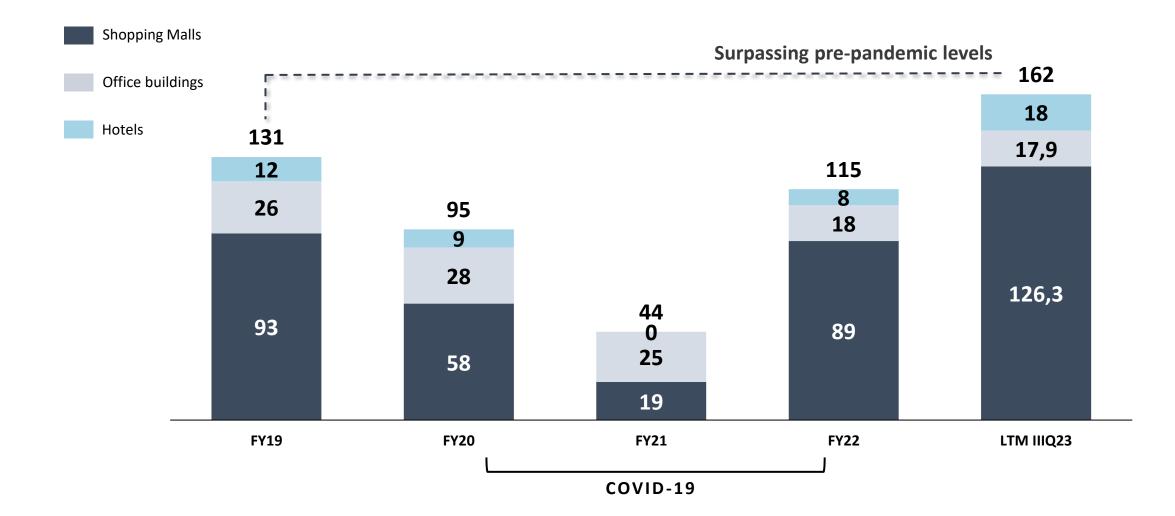


### **9M 23 – CONSOLIDATED FINANCIAL RESULTS**



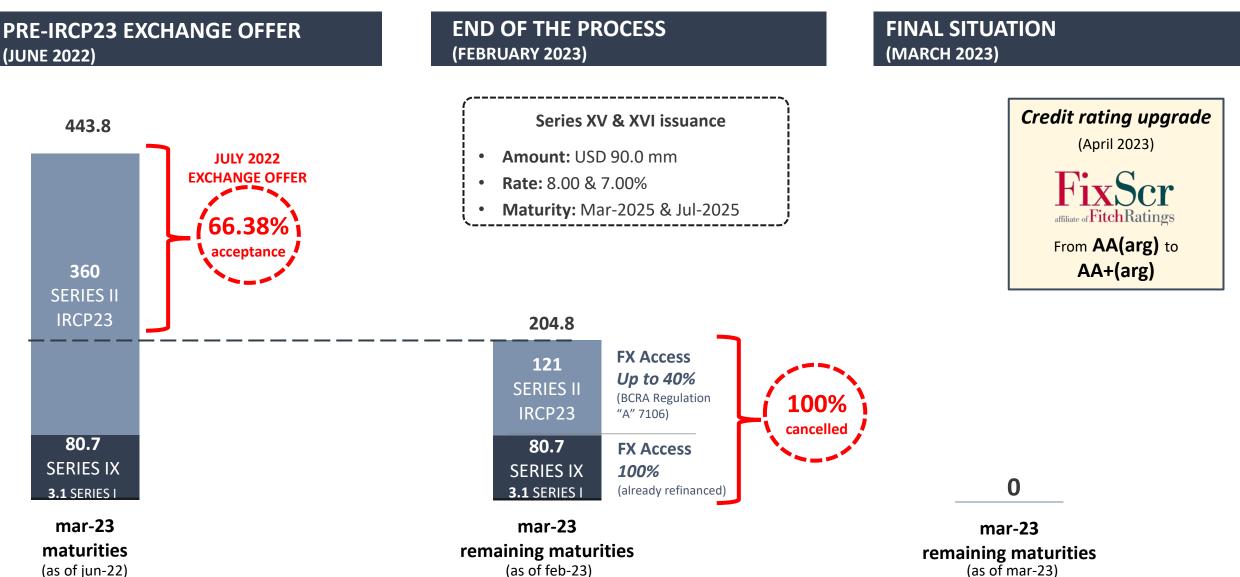
### **RENTAL EBITDA EVOLUTION BY SEGMENT**

USD MILLION



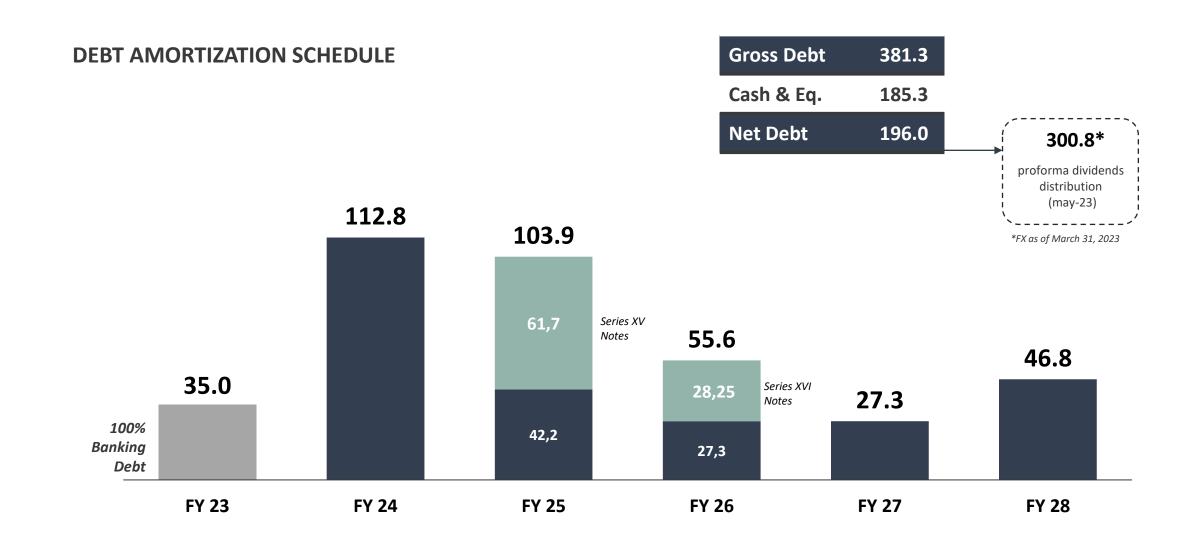
#### **MARCH 2023 MATURITIES: END OF REFINANCING PROCESS**

USD MILLION



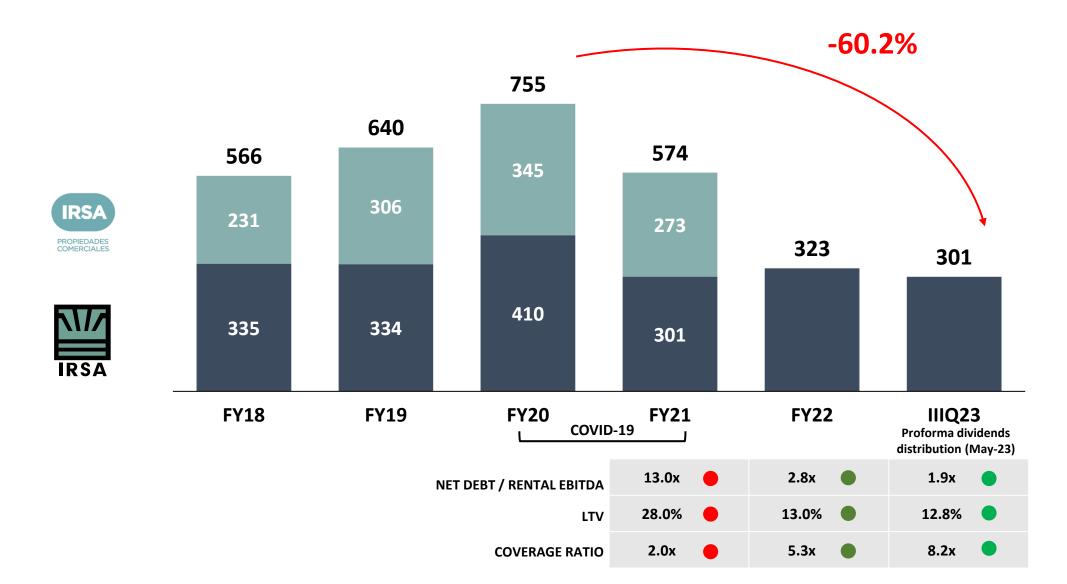
#### DEBT PROFILE AS OF MARCH 31, 2023

USD MILLION



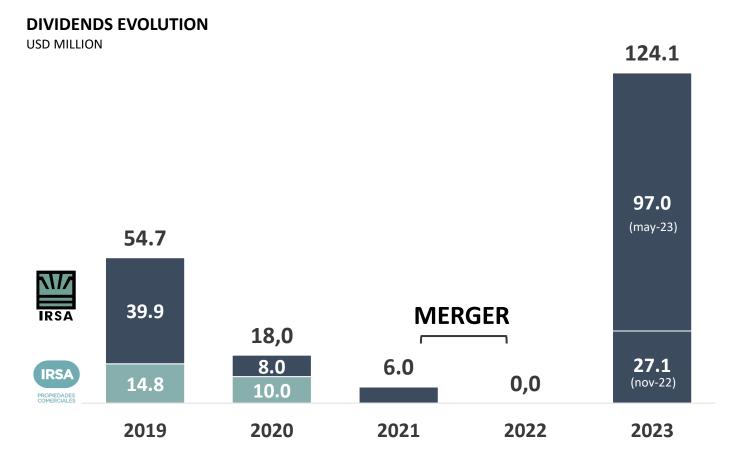
#### **DELEVERAGE PROCESS SINCE 2020**

#### NET DEBT EVOLUTION - USD MILLION



#### **DIVIDENDS DISTRIBUTION (MAY-23)**

	Cash dividend
Amount	ARS 21.900 MM
Per ordinary share	ARS 27.3135
Per GDS	ARS 273.1345
Dividend yield	~13%
Payment Date	May 5th



# **CONTACT INFORMATION**



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This institutional presentation contains statements that constitute forward-looking statements, in that they include statements regarding the intent, belief or current expectations of our directors and officers with respect to our future operating performance. You should be aware that any such forward looking statements are no guarantees of future performance and may involve risks and uncertainties, and that actual results may differ materially and adversely from those set forth in this presentation. We undertake no obligation to release publicly any revisions to such forward-looking statements to reflect later events or circumstances or to reflect the occurrence of unanticipated events.

Additional information concerning factors that could cause actual results to differ materially from those in the forward-looking statements can be found in the companies' Forms 20-F for Fiscal Year 2022 ended June 30, 2022, which are available for you in our web sites.